



#### **DEPARTMENT OF PSYCHOLOGY**

#### **B.Sc., PSYCHOLOGY**

### CURRICULUM

# 2024 - 2025

#### I - FIRST SEMESTER (ODD)

Category	Course code/ Subject code	Course/ Subject Name	ject Name Hours per week (L) (L) (L)			urks	<b>(</b> ]	S	
	U U				Exam duration	Internal marks (CIA)	External marks (ESE)	Total marks	Credits
Part – I Languages	23U1LT01/ 23U1LH01	Foundation Tamil – I/ Foundation Hind i– I	5	-	3	25	75	100	3
Part – II English	23U1LE01	General English – I	5	-	3	25	75	100	3
Part – III Core – 1	24U1PYC01	Introduction to Psychology – I	5	-	3	25	75	100	4
Part – III Core – 2	23U1PYC02	Biological Psychology	5	-	3	25	75	100	4
Part – III Elective – 1	23U1PYDE01	Building Psychological Capital	4	-	3	25	75	100	3
Part – IV SEC (DS)- 1	24U1PYS01	Principles of Management	3	-	3	25	75	100	3
Part – IV (AECC) Soft Skill-1	23U1ENAC01	Soft skill for Effective Communication	2	-	3	25	75	100	2
Part – IV Value Education	23U1VE01	Health, Human Values and Yoga	-	-	3	-	100	100	2
TOTAL				-	24	175	625	800	24

# II - SECOND SEMESTER (EVEN)

Category	Course code/ Subject code	Course/ Subject Name	Hours week	per		urks	<b>(</b> ]	S	
			Theory (T) Practical (P)		Exam duration	Internal marks (CIA)	External marks (ESE)	Total marks	Credits
Part – I Languages	23U2LT02/ 23U2LH02	Foundation Tamil – II/ Foundation Hindi – II	5	-	3	25	75	100	3
Part – II English	23U2LE02	General English – II	5	-	3	25	75	100	3
Part – III Core – 3	23U2PYC03	Introduction to Psychology – II	5	-	3	25	75	100	4
Part – III Core – 4	24U2PYC04	Developmental Psychology – I	5	-	3	25	75	100	4
Part – III Elective – 2	24U2PYDE02	Human Resource Management	4	-	3	25	75	100	4
Part – IV SEC (DS)- 2	23U2PYS02	Psychological First Aid	2	-	3	25	75	100	2
Part – IV (AECC) Soft Skill-2	23U2CSAC02	Office Automation	2	-	3	25	75	100	2
Part – IV Value Education	23U2EVS01	Environmental Studies	-	-	3	25	75	100	2
	TO	)TAL III - THIPD SF	28	-	24	200	600	800	24

#### III - THIRD SEMESTER (ODD)

Category	Course code/ Subject code	Course/ Subject Name	ect Name Hours per week			arks	E)	S	
			Theory (T)	Practical (P)	Exam duration	Internal marks (CIA)	External marks (ESE)	Total marks	Credits
Part – I Languages	23U3LT03/ 23U3LH03	Foundation Tamil – III/ Foundation Hindi – III	6	-	3	25	75	100	3
Part – II English	23U3LE03	General English – III	4	-	3	25	75	100	3
Part – III Core – 5	23U3PYC05	Psychopathology – I	5	-	3	25	75	100	5
Part – III Core – 6	24U3PYC06	Developmental Psychology	5	-	3	25	75	100	5
Part – III Elective – 3	23U3PYDE03	Statistics for behavioural Science	4	1	3	25	75	100	4
Part – III Core Practical (CP) – 7	24U3PYCP07	Assessments in Psychology - I (Practical)	-	2	3	40	60	100	2
Part – IV (NMEC - I)	20U3PYN01	Psychology for Personal Growth	2	-	3	25	75	100	2
TOTAL			26	3	21	190	510	700	24

Category	Course code/ Subject code	Course/ Subject Name	Hours week	per		arks	E)	S	
			Theory (T)	Practical (P)	Exam duration	Internal marks (CIA)	External marks (ESE)	Total marks	Credits
Part – I Languages	23U4LT04/ 23U4LH04	Foundation Tamil – IV/ Foundation Hindi – IV	6	-	3	25	75	100	3
Part – II English	23U4LE04	General English – IV	4	-	3	25	75	100	3
Part – III Core – 8	23U4PYC08	Psychopathology – II	5	-	3	25	75	100	5
Part – III Core – 9	23U4PYC09	Social Psychology - I	5	-	3	25	75	100	5
Part – III Elective – 4	23U4PYDE04	Introduction to Research Methodology	4	-	3	25	75	100	4
Part – III Core (P)– 10	24U4PYCP10	Assessments in Psychology - II (Practical)	-	2	3	40	60	100	2
Part – IV (NMEC -II)		Human rights/ Universal human values/ Indian knowledge system	2	-	3	25	75	100	2
	TOT	Γ <b>AL</b>	26	2	21	190	510	700	24

## IV - FOURTH SEMESTER (EVEN)

# V - FIFTH SEMESTER (ODD)

Category	Course code/ Subject code	Course/ Subject Name	Hours per week			marks	E)	S	
			Theory (T)	Practical (P)	Exam duration	Internal ma (CIA)	External marks (ESE)	Total marks	Credits
Core – 8	20U5PYC08	Abnormal Psychology - I	6	-	3	25	75	100	5
Core – 9	20U5PYC09	Guidance and Counselling	6	-	3	25	75	100	5
Core Practical – II	20U5PYCP02	Experimental Psychology - II (Practical)	-	6	3	40	60	100	4
Elective - I	20U5PYE01	Research Ethics	4	-	3	25	75	100	2
Elective - II	20U5PYE02	Behaviour Modification	4	-	3	25	75	100	2
SBEC-III	20U5PYS03	Organizational Behaviour	2	-	3	25	75	100	2
SBEC-IV	20U5PYS04	Communicative Skills	2	-	3	25	75	100	2
	ТОТ	TAL	24	6	21	190	510	700	22

Category	Course code/ Subject code	Course/ Subject Name		Hours per week		marks	E)	S	
			Theory (T)	Practical (P)	Exam duration	Internal m (CIA)	External marks (ESE)	Total marks	Credits
Core – 10	20U6PYC10	Abnormal Psychology –II	6	-	3	25	75	100	5
Core – 11	20U6PYC11	Positive Psychology	6	-	3	25	75	100	4
Core – 12	20U6PYPR01	Project work / Dissertation	-	6	-	40	60	100	4
Elective - III	20U6PYE03	Health Psychology	4	-	3	25	75	100	2
Elective - IV	20U6PYE04	Self and Personal Growth	4	-	3	25	75	100	2
SBEC-V	20U6PYS05	Psychology of Adjustment	2	-	3	25	75	100	2
SBEC-VI	20U6PYS06	Consumer Behaviour	2	-	3	25	75	100	2
-	-	Extension Activities	-	-	-	-	-	-	1
	ТОТ	<b>TAL</b>	24	6	18	190	510	700	22

## VI - SIXTH SEMESTER (EVEN)

Title of the Course/Paper		]	INTRODU	CTION TO	) PSY	СНО	LOGY – I		
Paper Number									
Category Core 1 Part - III	Year Semester							7 <b>C01</b>	
Instructional Hours	Theory (T)			Practical (F	<u>)</u>	Total			
per week		5		-	.,		5		
Objectives of the Course	unders Fields • The ba taste a • The pr • Learni and Op	er the standin of Sp usic pr nd bo incipl ng the perant	ng of the Or ecialization inciples of dily senses. es of Percep eories highlit Conditioni	in Psycholo sensation for ption and Ill ighting on the ng and Obse	s, Rese ogy. or visio lusion. he prin ervatio	earch on, he nciple onal L	w and Methods and aring, smell, s of Classical æarning.	Hour/unit	
Course Outline	Unit I: Introd Definition of I Psychology. F Major ideas of Psychology: S psychology, P	<ul> <li>Emotions and theoretical perspectives of emotions.</li> <li>Unit I: Introduction to Psychology:</li> <li>Definition of Psychology. Nature of Psychology. Origin of</li> <li>Psychology. Philosophical origins: Early Indian and Greek thoughts,</li> <li>Major ideas of Descartes, Locke. Brief history of modern scientific</li> <li>Psychology: Structuralism, Functionalism, Behaviorism, Gestalt</li> <li>psychology, Piaget, Psychoanalysis, Cognitive approach. Scientific</li> <li>approach to Psychology. Branches of Psychology Research Methods</li> </ul>							
	Unit II: Scop Biopsycholog impulse – Syn	e of P y Ner apse - Perip ervous	vous systen – Neurotran heral nervo	n: Structure Ismitter. Cen us system: S	ntral n Somati	ervou ic ner	s system: Brain vous system –	12	
	Unit III: Atte Attention: De Sensation: De Perception: D Detection theo	e <b>ntion</b> finitio finitic efiniti	on, Factors a on, Types of on, Gestalt	ffecting attended for the sensation,	ention, Eleme	nts of	Sensation.	12	
	Unit IV: Lean Characteristic Principles inv – Principles ir Conditioning (Kohler)- Prin (Bandura)- – I	Unit IV: Learning: Characteristics of Learning. Classical conditioning (Pavlov) - Principles involved, Significance, Operant Conditioning (B.F Skinner) – Principles involved, Significance, Trial and Error (Thorndike) Conditioning – Principles Involved, Significance, Insight learning (Kohler)- Principles Involved, Significance, Social Learning Theory (Bandura)- – Principles Involved, Significance.							
	Unit V: Emot Definition. Na Emotional Int	ature.	• • •	-	-			12	

	Theory, Schachter-Singer Theory, Richard Lazarus' Theory.	
	Communication of Emotion: Emotional Expression, Characteristics,	
	Innate Expression of Emotions, Social Aspects of Emotional	
	Expressions.	
	Total hours	60
Reference Books	<ol> <li>Morgan, C.T., King, R.A., Weisz, J.R., &amp; Schopler, J.(2007). In Psychology,7<sup>th</sup> Edition. Singapore: Mcgraw- Hill.</li> <li>Myers, D.G. (2004). Psychology.5th Edition, Worth Publishers:</li> <li>Kalat, J. (2007) Introduction To Psychology, 8th Edition, Words Pub.Co.</li> <li>Hilgard ,E.R., Atkinson,R.L.,R.C.,(2003) Introduction To Psych Edition Wordsworth Pub. Co</li> <li>Feldman, R.S. (2006) Understanding Psychology, 6th Edition, T Hill, New Delhi</li> </ol>	New York. sworth nology.14th

#### **Course Outcomes:**

On successful completion of the course, students will be able to

- CO1 (K1) Acquire knowledge on the history, methods and special areas in the field of Psychology
- CO2 (K3) Explain sensory systems through which information processing happens
- CO3 (K4) Relate the process of attention to perception and infer how we make sense of the world around us
- CO4 (K5) Critically examine the process of learning
- CO5 (K1, K4) Gain insight into complex emotional experiences of human being and analyze the experience of self in day to day life.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Course Outcomes						
CO1				$\checkmark$		
CO2	$\checkmark$					
CO3	$\checkmark$		$\checkmark$			
CO4		$\checkmark$				
CO5			$\checkmark$			

Subject In-charge: MR. P. KARTHIKEYAN

	Course/Paper			BIOL	OGICAL I		HOLO	GY	
Paper Num			T		COR			Γ	
Category Part - III	Core 2	Year Semester	I I	Credits	4	Course Paper		23U1P	YC02
Instructio	nal Hours per	The	Theory (T)     Practical (P)     Total						
	week	5 - 5							
Objectives	s of the Course	of Biol • To exa nervou • To unc and hu • To exa	ce em logica mine s syst lerstar nger. mine	I Psycholog the structur em and syn nd the role o the nature a	y. e and comm aptic transm of brain in r and function	nunicat nission regulati ns of th	tion of a. ing tem a endo	rch methods the cells of the perature, thirst crine glands.	Hour/unit
		• 10 exa behavi		the causes of	or orain dar	nage al	na its e	fiect on	
Cours	se Outline	Unit I: Biolog Introduction - explanation of Biopsycholog and the Evolu Biopsycholog	<b>gical H</b> - Mea S beha y, A n tion of	ning of Bio viour, Mind nodel of bio	logical Psy l Brain relat logy of beh	cholog tionshij naviour	p, Divis , Huma	sions of an evolution	12
		Unit II: Basic Development Nervous Syste types, Glial ce Neurotransmit conduction an potential, Rest	es of N of ner em; Bi ells, Co ters – d Syn	vous system rain – Struct erebrospina Meaning, 7 aptic transn	n, Central N ture, Divisi l fluid, Blo Fypes, Ever	Nervous ons, Ne ood Bra nts at sy	s Syste eurons ain barr ynapse,	m, Peripheral – Structure, ier; , Neural	12
		Unit III: Reg Homeostasis, Thirst – Maint and hypovoler hunger and sat of Learning ar potentiation.	Allost aining nic th tiety, 1	tasis, Temer g water bala irst; Hunger Role of Hyp	rature regul ince, Cause r – Physiolo pothalamus	ations a s of thi ogical r .Physic	and Bel irst, Osi mechan ological	haviour; motic thirst isms of mechanisms	12
		Unit IV: Hor Definition, Pri communicatio Endocrine Gla adrenal gland;	<b>Unit IV: Hormones and Behaviour:</b> Hormones: Introduction and Definition, Principles of Hormones; Neural Versus Hormonal communication; Hormones: Classification by chemical structure; Endocrine Glands and its specific hormones: The pituitary gland; The adrenal gland; The thyroid gland; The gonads, The pineal gland; The pancreas; and The parathyroid glands.						
		Unit V: Brain Damage, Brain Imaging Techniques and Stress: Brain Damage: Causes of Brain damage; Neurodegenerative diseases– Diseases on cognitive and emotional functioning, Brain Imaging Techniques: EEG, MEG, CT, PET, MRI, fMRI, TMS, SPECT. Stress and illness – Hypothalamic-pituitary-adrenal (HPA) axis.							12

	Total hours     60
<b>Reference Books</b>	1. Kalat, J.W. (2011) Biopsychology. Delhi, India: CengageLearning India
	Private Limited.
	2. Pinel, J. (2007). Biopsychology. New Delhi, India: Pearson India Education
	Services Pvt Ltd.
	3. Rosenweig, Breedlov, Leiman (2002): Biological Psychology, 3 <sup>rd</sup> edition,
	Sinaven Associate, Inc.
	4. Carlson, N.R. (2007). Foundations of Physiological Psychology. New Delhi,
	India: Pearson India Education Services Pvt Ltd.
	5. Levinthal, C.F. (1996). Introduction to Physiological Psychology (3 <sup>rd</sup> ed.)
	Prentice-Hall of India Pvt Ltd.
	Psychology (6 <sup>th</sup> ed.) Tata McGraw Hill, New Delhi.
	6. Barnes, J. (2013). Essentials of Biological Psychological. New Delhi: Sage
	Publications Pvt Ltd.
	7. Bremnar, J.D. (2005) Brain Imaging Handbook. New York: W.W Norton &
	Company Inc.

On successful completion of the course, students will be able to

- CO1 (K2) Describe recent research methods and perspectives on the emerging field of
- Behavioural neuroscience and the reciprocal relationship between brain and behaviour.
- CO2 (K2) Understand anatomy and functions of the basic cell of the nervous system and explain the process of communication between neurons
- CO3 (K4)To understand and analyse the regulations of internal body states.
- CO4 (K1, K4) To understand the function of endocrine glands and relate the knowledge to
- Analyse various human behaviour.
- CO5 (K2) Describe the complex orchestrated functioning of the nervous system describe the manifestation of biological deficits in behaviour.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1	$\checkmark$					
CO2		$\checkmark$			$\checkmark$	
CO3			$\checkmark$		$\checkmark$	
CO4		$\checkmark$			$\checkmark$	
CO5						

Subject In-charge: MS. L. GOKULA PRIYA

Title of the Course/Paper		F	BUILDING	PSYCHO	LOG	ICAL	CAPITAL		
Paper Number				ELECT					
Category Elective 1 Part - III	Year Semester	I I	Credits	3	Cour Paper Code	r	23U1PY	DE01	
Instructional Hours	Theory (T)			Practical (I	<u>P)</u>	Total	•		
per week		4					4		
Objectives of the Course	psycho	• To offer the students a comprehensive overview of positive psychology and Psychological capital.							
	Self eff	• The basic of Self efficacy and ways to strengthen individuals Self efficacy to enhance performance.							
	mental	state	and strateg	ies to imbib	be hop	e.	nd its impact on		
	control	• To understand the various spectrums of optimism and locus of control.							
Course Outline	• To exa	9							
Course Outline	The need for a contributions of satisfaction mo	9							
	Unit II: Defin efficacy. Subje Satisfaction - (	9							
	<b>Unit III: PSY</b> Definition of h depression, wa	9							
	<b>Unit IV: PSY</b> Definition of c dispositional o	9							
	<b>Unit V: PSYC</b> Definition, wa qualities of a r	9							
				otal hours		_		45	
Reference Books	<ol> <li>Fred Luthans., Carolyn, M. Youssef— Morgan. &amp; Bruce, J. Avolio. (2015) Psychological Capital and beyond, New York: Oxford University Press.</li> <li>Snyder, C.R. &amp; Lopez, S.J. (2002). Handbook of positive psychology. (eds.). Oxford University Press. New York.</li> <li>Carr, A. (2004). Positive psychology, The science of happiness and human strengths. New York: Routledge.</li> <li>Avolio. (2006), Psychological Capital: Developing the Human Competitive Edge, New York: Oxford University Press.</li> </ol>								
	<ol> <li>Singh, A.(2013).Behavioral science: Achieving behavioral excellence for success. New Delhi: Wiley India Pvt ltd.</li> </ol>								

On successful completion of the course, students will be able to

- **CO1** (**K4**) To analyse the positive and negative approach and its effect on work determinants like, job motivation, satisfaction and performance.
- CO2 (K2) To understand the role of self-efficacy and ways to improve it.
- **CO3** (**K2**) To distinguish the various conditions that implicate in developing hope and hopelessness and analyse ways to inculcate hope and build mental well-being.
- **CO4** (**K2**) To distinguish the ways to build optimism and locus of control for better performance.
- CO5 (K3, K4) To analyze and apply7C's Model of Resilience.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1	$\checkmark$			$\checkmark$		
CO2					$\checkmark$	
CO3			$\checkmark$		$\checkmark$	
CO4						
CO5					$\checkmark$	$\checkmark$

Subject In-charge: MS. R. BALA ABIRAMI

Title of the	e Course/Paper	PRINCIPLES OF MANAGEMENT									
Paper Num	-			SKILL E	NHANCEN	MENT C	OURSE – 1				
Category Part - IV	SEC 1	Year Semester	I I	Credits	3	Course / Paper	24U1P	YS01			
		Semester	1			Code					
Instruction	al Hours	Theory (T)			Practical (I	P) To	otal				
per week			3				3				
Objectives	of the Course		now tł	ne Meaning	-			Hour/unit			
		• -a	nalyze	and the Cor the Concer e Leadershi	ot of Organi	ization	nd Decision making				
		<ul> <li>experiencing Coordination and Control</li> </ul>									
Course Ou	tline	Unit I: MAN	IAGE	MENT: AN	INTROD	UCTIO	N	9			
		Thoughts – C	Princip Contrib	les of Mana utions of F.	gement. Ev	volution o	Scope and of Management Fayol – Elton Mayo				
			– Hawthorne Experiment. Unit II: PLANNING AND DECISION MAKING								
		Unit II: PLANNING AND DECISION MAKING Planning – Importance – Advantage – Steps in planning – Types of Plans – Management by Objectives (MBO) – Process – Merits – Limitations. Decision Making – Definition – Types of decision – Process of decision making – Rational Decision making									
		Unit III: ORGANIZATION Nature and purpose of organizing - Organization structure - Formal and informal groups In organization - Centralization and Decentralization - Delegation of authority - Staffing - Selection and Recruitment - Orientation - Career Development - Career stages –									
		Training P Unit IV: LE				TION		9			
		Unit IV: LEADERSHIP AND MOTIVATION Directing – Meaning, Importance, Principles – Leadership – Styles of Leadership – Qualities for effective leadership. Motivation – Theories of motivation – Maslow's need hierarchy theory, Herzberg's two factor theory and their comparison									
		Unit V: COC Coordinating	<b>)RDI</b> – need	NATION A d – Principle	es – Approa	aches to a	achieve effective	9			
		Steps in contra		-	-		and significance –				
			or pro		otal hours			45			
Reference	Books	2. Tr 3. Bl 4. K 5. Ra 6. Bl	ripathi husan oontz a amasan asu, O	agare, Busin P.C. & P.N Y.K. Busing and O.Donr my. T, Pring rganisation	ness Manag . Reddy, Pr ess Organiz el, Essentia ciples of Ma & Managen	rincipal o cation and als of Ma anagemen nent, S. C	Sulthan Chand & So f Management, TM l Management, McC nagement, McGraw nt, Macmillan India Chand l Management, S.C	ns H Graw Hill <sup>7</sup> Hill Ltd.,			

8. RustomDavar, Management Process, Progressive Corporation Pvt., Ltd
9. J. Jayashankar, Principal of Management, Margham Publications.
10. RupaGunaseelan& Kulandaisamy, Vikas Pub. House, S. Chand& Sons.
11. Dr.V.R.Palanivelu, Principles of Management, Himalaya Pub. House,
Mumbai
12. Dr.S.Karhtick, Principles of Management, Shanlax Publication.

On successful completion of the course, students will be able to

- CO1 (K2) To explain the concepts and meaning of management
- CO2 (K4) To analyze about planning and decision making.
- CO3 (K5) To understand the structure and need of the organization.
- CO4 (K6) To develop a leadership quality and self motivation
- CO5 (K3) To build the co ordination and control

PO	РО	РО	PO	РО	РО	PO	РО	РО	РО	PO	РО	PO	РО	РО	PO
CO	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
CO1	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	-	-	~	-	-	-	-	~	-	-	-	-	-	-	-
CO3	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO4	-	-			-	~	~	-	-		~	-		~	~
CO5	-		-	~	-	-	-	-	-	~	-	-	~	-	-

Subject In-charge: DR. C. PRASANTH

Title of the Course/Paper		INTRODUCTION TO PSYCHOLOGY – II										
Paper Number				CORI	E - III							
Category Core 3	Year	Ι	Credits	4	Course	e /	23U2P	YC03				
Part - III	Semester	II			Paper							
					Code							
Instructional Hours	Theory (T)			Practical (F	<u>г)</u> (	Total	I					
per week		5		```	,		5					
Objectives of the Course					6.0	•,•	like problem –	Hour/unit				
Course Outline	<ul> <li>solvin</li> <li>To un</li> <li>It provimplid</li> <li>To un appro</li> <li>To un it app marria measure</li> </ul>	ng and derstan vides a cation derstan aches t derstan lies in age, in uremer	Decision m nd the way in overview on behaviou nd what is i to it and to h nd the unde different se forming fri	aking. memory wo of theories ar. ntelligence know how t	orks and of mot and var to asses ept of p as the v so empl	l stag ivation rious Inte perso work hasis	ges of memory. on and its theoretical lligence. nality and how place, in a on the	12				
Course Outline	Meaning – Co Imagery – Co problem solv Heuristic, De Deductive rea	Unit I: Cognition: Meaning – Cognitive Psychology- Types of cognition: – Mental Imagery – Concept, Problem solving- Steps- Barriers to Effective problem solving- Strategies of problem solving: Algorithms, Heuristic, Decision making – Step, Reasoning – Inductive and Deductive reasoning, Language: Nature - Main Components of Language – Phonemes Morphemes – Syntax - Semantics –										
	Unit II: Men Definition. N Memory enco Imagery. Men Chunking and Explicit Men Cues and retr	Unit II: Memory: Definition. Nature of memory (Encoding, storage and retrieval) Memory encoding Attention, levels of Processing, Elaboration, Imagery. Memory storage – Sensory Memory, short –Term memory, Chunking and Rehearsal, working Memory, Long-Term Memory, Explicit Memory, Implicit Memory. Memory Retrieval – Retrieval Cues and retrieval tasks. Forgetting – Encoding Failure; Retrieval Failure; Memory and Study Strategies in encoding, storage and										
	Unit III: Mo Meaning, De Physiological – Achieveme Theories – M Unit IV: Inte	12										
	Definition. In Approaches of Multiple inter testing: Stanf											

	Mental retardation and giftedness. Determiners of intelligence:						
	heredity and environment. Emotional intelligence.						
	Unit V: Personality:	12					
	Definition, Determinants, Approaches – Psychoanalytic – Freud-						
	Structuring Personality, Psychosexual stages of development, defence						
	mechanism. Type approach – Jung's typology, Trait theory – Allport;						
	Eysenck and BIG Five; Assessment of personality – Objective,						
Subjective and Projective							
	Total hours	60					
Reference Books	<ol> <li>Morgan, C.T., King, R.A., Weisz, J.R., &amp; Schopler, J.(2007). Introduction to Psychology, 7<sup>th</sup> Edition. Singapore: Mcgraw- Hill.</li> </ol>						
	2. Myers, D.G. (2004). Psychology.5th Edition, Worth Publishers:	New York.					
	3. Kalat, J. (2007) Introduction To Psychology, 8th Edition, Word						
	Pub.Co.						
	4. Hilgard ,E.R., Atkinson,R.L.,R.C.,(2003) Introduction To Psych	nology.14th					
	Edition Wordsworth Pub. Co						
	5. Feldman, R.S. (2006) Understanding Psychology, 6th Edition, Tata McGra Hill, New Delhi						

On successful completion of the course, students will be able to

- **CO1** (**K2**, **K4**) To Understand the different types of cognition and thinking processes and to analyse the steps in problem solving and decision making.
- CO2 (K4) To summarize and compare the various functions and memory processes involved in memory and forgetting.
- **CO3(K1)** To outline the various theories of motivation and to understand the implications of it.
- CO4(K3) To explain the theories of intelligence and the ways to assess intelligence.
- **CO5** (**K3**) To explore the various theories of Personality and examine the uses of personality assessments.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1				$\checkmark$		
CO2						
CO3						
CO4						
CO5						

Subject In-charge: MS. R. BALA ABIRAMI

Title of the Course/Paper			DEVELO	PMENTAI	L PSY	СНО	LOGY- I				
Paper Number				CORI	E - IV						
Category Core 4	Year	Ι	Credits	4	Cours	e /	24U2P	YC04			
Part III	Semester	II			Paper						
					Code						
Instructional Hours	Theory (T)			Practical (I	P)	Total	I				
per week		5		-			5				
Objectives of the Course	develo To und prenata To infe socioe To infe socioe To infe socioe Unit I: Concep stages of life s Fertilization, I	pmen lerstar al dev er and motio er and <u>motio</u> pt of h span d Prenat	t nd the chara elopment assimilate nal develop assimilate nal develop uman deve evelopment al developr	the physica ment of inf the physica ment of ear the physica ment of mi lopment-Th t-Conception nent, Enviro	f biolo l, cogn ancy a l, cogn rly chil l, cogn <u>ddle ar</u> ne Natu on throu	gical iitive nd too iitive dhoo iitive nd late ure of ugh b tal In	beginnings and and ddler and d and <u>e childhood</u> Development - irth: fluences on	Hour/unit			
	perinatal haza Unit II: Theor reflexes, infan Environmenta Period- Physic	prenatal development; stages of child Birth, types of childbirth: perinatal hazards & complications of low birth weight12Unit II: Theories of Development, Body Systems of neonate, infant reflexes, infant Sensory capacities, Milestones of motor development, Environmental influences on motor development; The Postpartum Period- Physical Adjustments, Emotional and Psychological12									
	Unit III: Infan Development Development, Remembering	Adjustments Unit III: Infancy and it's development Physical Growth and Development in Infancy, Motor Development, Sensory and Perceptual Development, Piaget's Theory of Infant Development, Learning, Remembering, and Conceptualizing, Language Development, Emotional and Personality Development, Social									
	Unit IV: EAR Physical and O Motor and Per Childhood Ed	LY C Cognit rceptu ucatio	HILDHOO tive Develo al Develop on Socioem	D pment - Bo ment, Lang otional Dev	dy Gro uage D	evelo	0,	12			
	Unit V: Middl Physical and C Children with	Relations, Play, and Media/Screen Time Unit V: Middle and late Childhood Physical and Cognitive Development - Physical Changes and Health, Children with Disabilities, Cognitive Changes, Language Development, Socioemotional Development - Families, peers and school									
			T	otal hours				60			
Reference Books			W. (2017). cation.Papil	-	levelop	ment	t (16th ed.). McC	Graw-Hill			

<ol> <li>Diane E, Olds, Sally Wendoks(1992): Human Development, Tata McGraw Hill Publishing Co</li> <li>Shaffer, David R. (1996): Developmental Psychology, IV Edition, Brooks/Cole Publishing Company.</li> </ol>
 <ul> <li>Hurlock, E.: Developmental Psychology (1980), Tata McGraw Hill Publishing Co.</li> </ul>

On successful completion of the course, students will be able to

CO1(K2) – To know about the life span perspective and nature of development

**CO2** (**K1**, **K2**) – To understand the characteristics of biological beginnings and prenatal development.

CO3 (K2) - To infer and assimilate the physical, cognitive and socioemotional development of infancy and toddler.

CO4 (K4) – To infer and assimilate the physical, cognitive and socioemotional development of early childhood

CO5 (K4) - To infer and assimilate the physical, cognitive and socioemotional development of middle and late childhood.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1	$\checkmark$					
CO2					$\checkmark$	
CO3					$\checkmark$	
CO4					$\checkmark$	
CO5						

Subject In-charge: MS. R. BALA ABIRAMI

Title of the	e Course/Paper	HUMAN RESOURCE MANAGEMENT									
Paper Num					ELECT						
Category	Elective 2	Year Semester	I II	Credits	4	Cours Paper Code		24U2PY	DE02		
Instruction	al Hours	Theory (T)		1	Practical (I	P)	Total				
per week			4					4			
Objectives	of the Course	To enable th	To enable the students to       Hour/unit         • -understand the basic concepts in HRM       Hour/unit         • -know HR planning and various Selection       Procedures         • -analyze the Concept of Career Planning       -apply Performance appraisal, Job Evaluation         • -understand job Promotion and controlling       -understand job Promotion								
Course Outline		Perspectives Job analysis	Absenteeism <b>Unit I: HRM: AN INTRODUCTION</b> Perspectives: Definition –Objectives – Scope – Functions of HRM. Job analysis – Process of job analysis, Team analysis – Employee Empowerment								
		Unit II: HR PLANNING AND SELECTION Human Resource Planning – Objectives – Process of HRP– Importance of Planning - Forecasting Recruitment – Sources of recruitment. Selection Procedure - Test and Interview - Types – reference check– final selection -Placement – Induction (orientation).									
		Unit III: HRD AND CAREER PLANNING HRD – Need – Functions – Training – Methods – Executive Development – Differences between Training and Development. Career Planning – Process – Succession Planning - Concept of Quality									
		of Work Life (QWL). <b>Unit IV: PERFORMANCE APPRAISAL AND JOB</b> <b>EVALUATION</b> Performance appraisal – Process – Techniques – Difference between Performance appraisal and Job Evaluation. Job Evaluation – Process –									
		potential appraisal. <b>Unit V: PROMOTION AND ABSENTEEISM</b> Promotion – Criteria – Benefits of effective promotion policy, Transfer – Purpose of transfer. Absenteeism – Causes – Measures – Labour Turnover – separation – VRS - retirement – dismissal.									
	D 1	1 0			otal hours			1 1 7 1	45		
Reference	Books	2. J. 3. K N 4. K	. Jayasa K. Aswa Iew De Taushal	nkar, Huma thappa, Hu lhi.	an Resource man Resou man Resou	e mana rces ar urces N	agemen nd Pers Ianage	umalaya publica nt, Margham Pu sonnel Managen ement – ABD Pu MH.	b., Chennai. nent, TMH,		

G.R. Bassotia, Human Resources Management, Mangal Deep Publications.	
Dr.K.Ramesh, "Human Resource Management", Mithila Publication	ions.

On successful completion of the course, students will be able to

- CO1 (K1) To define concepts of Human Resource management and job analysis.
- CO2 (K2) To illustrate about Human Resource Planning, recruitment and selection.
- CO3 (K4) To examine the importance of human resource planning.
- CO4 (K5) To evaluate importance of performance appraisal potential appraisal.
- CO5 (K3) To identify the need for promotion and benefits of promotion policy.

PO CO	P 0 1	<b>PO</b> 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	-	~	-	-	-	-	-	-	-	-	-	-	-	-	-
CO2	>	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	>	-	-	I	>	-	-	I	-	-	-	-
CO4	-	-	-	-	~	-	-	-	-	-	-	>	-	-	-
CO5	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-

Subject In-charge: DR. C. PRASANTH

Title of the Course/Paper			PSY	CHOLOG	ICA	L FIRS	ST AID		
Paper Number	Sk	ill Er	nhancemen	t Course (I	Disci	pline /	Subject Specific	e) - II	
Category SEC 2 Part – IV	Year Semester	I II	Credits	2	-	rse / er	23U2P		
Instructional Hours	Theory (T	)		Practical (	<b>P</b> )	Total			
per week		2			-		2		
Objectives of the Course	<ul> <li>will be able to:</li> <li>To understand definitions, concepts, and historical development of PFA</li> <li>To understand the psychological consequences of trauma and disaster</li> <li>To understand RAPID PFA Model</li> <li>To understand psychological crisis intervention</li> </ul>							Hour/unit	
Course Outline	• To understand self care and developing a plan Unit I: Psychological First Aid (PFA) – the science – defining PFA – development of the PFA concept – PFA – PFA recommended – core competencies of PFA – Validation of the John Hopkins RAPID PFA model								
	Unit II: Psychological consequences of trauma – PTSD – Depression – panic disorder – substance use – psycho physiological stress syndromes – In the wake of disaster – types of								
	disaster – war related syndromes – factors that increase severity Unit III: Psychological first aid – practicing the art – R – Establishing rapport and reflective listening – A – Assessment – screening – appraisal – cognitive indicia – emotional indicia – behavioral indicia – spiritual indicia – physiological indicia –								
	demonstration of the A in RAPID model Unit IV: Prioritization – Psychological triage – urgency – the crisis traid – The A-B-C Model of psychological triage – demonstration of the P in RAPID Model – Intervention tactics to stabilize and mitigate acute distress								
	Unit V: Disposition and facilitating access to continued care – encouragement – resources – demonstration of the D in RAPID model – follow-up and disposition- self-care – the need for self care – 6terminology – risk factors								
	<b>Total hours</b> 1. George, S. E., Jeffrey, M. L. (2017). The John Hopkins guide to								
<b>Reference Books</b>	0		•	l. L. (2017). ns Hopkins			1 0		

# **Course Outcomes:**

- CO1 (K1) Understand definitions, concepts, and historical development of PFA
- CO2 (K3) Understand the psychological consequences of trauma and disaster
- CO3 (K4) Understand RAPID PFA Model
- CO4 (K5) Understand psychological crisis intervention

• CO5 (K1, K4) Understand self care and developing a plan

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1				$\checkmark$		
CO2						
CO3	$\checkmark$		$\checkmark$		$\checkmark$	
CO4						
CO5						

Subject In-charge: MS. L. LAVANYA

Title of the Course/Paper			PSY	CHOPAT	HOL	OGY	– I			
Paper Number		CORE – V								
Category Core 5 Part - III	Year Semester									
Instructional Hours	Theory (T)			Practical (F	<b>P</b> )	Total	I			
per week	5 ( )	5		-	/		5			
Objectives of the Course	<ul> <li>To understand history and overview of Abnormal psychology. Hour/unit</li> <li>To comprehend effects of eating disorders.</li> <li>To gain understanding of pervasive developmental disorders.</li> <li>To develop insight into Somatoform and Dissociative disorders</li> <li>To gain knowledge on substance related disorders and analyze its effects.</li> </ul>									
Course Outline	Historical viev Physiological <sub>J</sub> clinical assessi	Unit I: History, Model and Classification of Abnormality Historical views of abnormal behaviour, , Psychoanalytic paradigm, Physiological paradigm, Cognitive paradigm, Humanistic paradigm, clinical assessment - mental status examination, clinical interviews, classification and diagnosis: DSM 5 and ICD 10 classification.								
	Unit II: Eatin Eating Disorder Disorder– Spe patterns -Caus	12								
	Definition, cla behavior probl hypothyroidisr Attention Defi management, t	Unit III: Pervasive Developmental Disorder Definition, classification, prevalence, interpersonal deficits and behavior problems, common intellectual disability syndromes - hypothyroidism, Fragile X syndrome, Down's, William's, PKU. Attention Deficit Hyperactive Disorder - clinical picture, Causes, management, treatment, Learning Disorders -Dyslexia, Dysgraphia,								
	Unit IV: Soma Somatoform d disorder and B Depersonaliza Dissociative ic	Dyscalculia - clinical picture, management. <b>Unit IV: Somatoform And Dissociative Disorders</b> Somatoform disorders- Hypochondriasis, Pain disorder, Conversion disorder and Body dysmorphic disorder Dissociative disorders- Depersonalization disorder, Dissociation amnesia and fugue, Dissociative identity disorder, Biological, Psychosocial and socio cultural causal factors of somatoform and dissociative disorders,								
	Unit V: Subst Substance Rela Hallucinogens abuse and depo and outcome.	12								
				otal hours				60		
Reference Books			-				li, C.B. (2017). A acation Services			

2.	Barlow, D. (2017). Abnormal psychology and casebook in abnormal
	psychology. Belmont, CA: Wadsworth
3.	Comer, R. (2018). Fundamentals of abnormal psychology. New York,
	NY: Worth Publishers.
4.	Davison, G.C., Neale, J.M & Kring, A. M. (2004). Abnormal psychology.
	Marblehead, MA: John Wiley& Sons Inc.
5.	Alloy, L. B., Riskind, J. H., & Manos, M.J. (2005). Abnormal
	psychology. New Delhi, India: Tata McGraw Hill pubg Co
6.	Cutting, J. (1997). Principles of psychopathology. New York, NY:
	Oxford University Press
7.	Barlow, D. H., & Durand, V.M. (2007). Abnormal Psychology, 4th ed.
	Pacific Grove: Brookes / Cole Publishing Co

On successful completion of the course, the students will be able to

- CO1(K2) To distinguish between normal & abnormal behavior and outline the historic view of abnormal psychology.
- CO2 (K2) To understand the classification and diagnosis of eating disorders.
- CO3 (K1)–To outline the common pervasive developmental disorders.
- CO4 (K4) To elucidate various somatoform and Dissociative disorders
- CO5 (K5)– To analyze the causes and treatment of addiction.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1						
CO2						
CO3						
CO4						
CO5						

Subject In-charge: MR. P. KARTHIKEYAN

Title of the	Course/Paper	DEVELOPMENTAL PSYCHOLOGY									
Paper Num	lber				CORE	E - VI	[				
Category	Core 6	Year	II	Credits	5	Cour	se /	24U3P	YC06		
Part III		Semester III Paper									
						Code	;				
Instruction	al Hours	Theory (T)			Practical (F	<u>ן (</u> ר	Total				
per week		5 - 5									
L	of the Course										
Objectives	of the Course	• To infer and assimilate the physical, cognitive and socioemotional development of infancy and toddler									
				-		•					
					the physica	-					
				-	ment of ear	•					
					the physica	-					
~ ^		socioemotional development of middle and late childhood									
Course Out	tline	Unit I: ADOI							12		
		Physical and	-					-			
		adolescents h			-						
			Socioemotional Development - The Self, Identity, and								
		Religious/Spi									
		problems									
		Unit II: EAR	12								
		Physical and									
		Adolescence									
		Socioemotional Development - Stability and Change From Childhood									
		to Adulthood, Attraction, Love, and Close Relationships, adult									
		lifestyle, marriage and the family									
		Unit III:MID							12		
			0	1				work and leisure			
		- Religion, sp		•	0						
		-		•		ilt dev	velopn	nent, stability			
		and change, c									
		Unit IV:LAT							12		
		Physical and									
		cognitive fun			-						
		and mental he			-						
		Personality, t		•	•			itionships,			
		ethnicity, gen		d culture ar	id successfu	il agin	ng.				
		Unit V: END				1	1.	1	12		
		Death, Dying									
		developmental perspectives on death, facing one's own death, coping									
		with death of someone else.									
) of o	Deelse	1.0.4	а1- т		otal hours	ar1			<u>60</u>		
Reference 1	DOOKS				Life-span d	levelo	pment	t (16th ed.). McC	лаw-Hill		
		0	r Educ			alra(1	002)	Human Daval-	mont Tat-		
		-			•	OKS(1	99 <i>2</i> ):	Human Develop	ment, 1 ata		
				ll Publishin	0		1 Da	hology N/ P P	0.12		
					· •		II PSYC	hology, IV Editi	on,		
		Brook	s/Cole	Publishing	g Company.						

4. Hurlock, E.: Developmental Psychology (1980), Tata McGraw Hill Publishing Co.
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Course Outcomes

On successful completion of the course, the students will be able to

CO1 (K6) - To describe and discuss the various physical changes and emotionality during adolescence.

CO2 (K5)- To analyse and understand the changes in morality, sex interest and family relationships in adolescence.

CO3 (K4)- To discuss and evaluate the personal and social hazards of early adulthood.

CO4 (K3)- To identify and critically analyse the vocational and marital adjustments made by early adults.

CO5 (K2)– To understand the cognitive and personality development.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1				$\checkmark$	$\checkmark$	
CO2		$\checkmark$			$\checkmark$	
CO3	$\checkmark$		$\checkmark$		$\checkmark$	
CO4					$\checkmark$	$\checkmark$
CO5			$\checkmark$	$\checkmark$	$\checkmark$	

Subject In-charge: MS. R. BALA ABIRAMI

Title of the	Course/Paper		ST	TATISTICS	<b>5 FOR BE</b>	HAVI	ORA	L SCIENCE			
Paper Num	ıber				ELECTI	VE –	III				
Category	Elective 3	Year	II	Credits	4	Cour	se /	23U3PY	DE03		
Part - III		Semester III Paper									
						Code	;				
Instruction	al Hours	Theory (T)			Practical (I	) 2)	Total				
per week			3		1	.)	rotui	4			
1	of the Course				-			<b>T</b>	Hour/unit		
Objectives	of the Course	• To un	dersta	nd basic sta	tistical con	cepts.			nour/unit		
		To lea	• To learn of qualitative data and its application in research.								
		• To gai	n insi	ght into par	ametric ana	lysis.					
		-		nend Non pa		•	s and t	ests			
			-	tistical met		-					
Course Ou	tline	Unit I: Basic				5010	ur e.		9		
		Definition of			•	lescrir	otive st	tatistics.	-		
		inferential sta		-		-					
								endent variable,			
		statistical con	dependent variable, confounding variable, statistical question, statistical conclusion, research conclusion, statistical procedures.								
		Scales of Mea									
		characteristics									
		scale - Scales									
		Measure of C									
		- effects of sc									
		distribution -	-				fthan				
			Standard scores and the normal curve - nature of the normal curve- standard normal curve - finding scores when the area is known.								
		Unit II: Orga	9								
		Frequency Di	,								
								tive frequency			
		distribution -									
		Percentiles an		-	•			rcentile rank,			
		computing pe	rcenti	les from gro	ouped data,	comp	utation	n of percentile			
		rank.									
			Z scores, Variability and Standard (Z) scores - Measure of variability								
		range and sen		-	-						
		standard devia					d score	es (Z) scores -			
		comparison of Z scores and percentile ranks. Unit III: Parametric analysis - Basic concepts and assumptions									
			9								
		Correlation, scatter diagram, product moment correlation coefficient- calculating r from raw scores- rank order correlation coefficient-									
		cautions conc									
			-				- reor	ession equation			
				-	-		-	or of estimate-			
		interpretation		-				c. or commute			
		-			-		oution	of t, degrees of			
								om raw scores,			

1									
	levels of significance vs p values								
	One way analysis of variance- within group and between group								
	variations - variance estimates and the F ratio- Post Hoc comparisons -								
	alternative to F test - planned comparisons - ANOVA for repeated								
	measures - factorial analysis for two factor design for independent								
	groups, f test.								
	Chi - square test for goodness of fit- interpretation of the outcome of a								
	chi square test.								
	Unit IV: Non parametric analysis - Assumption - Free tests	9							
	Randomization tests- rank order test - Mann - Whitney U test - sign								
	test - Wilcoxon's signed - ranks test Kruskal - Wallis test - Friedman's								
	rank test.								
	Qualitative data analysis - Basic concepts - percentage analysis,								
	content analysis, narrative analysis, thematic analysis.								
	Unit V: Statistical methods using the software	9							
	SPSS data editor and viewer, importing and exporting data,								
	alternatives to SPSS, data entry in SPSS, and assigning variable								
	names, sorting data types, defining variable tables, defining value								
	tables, slotting missing values, data cleaning, working with large								
	datasets, and software for qualitative data analysis. Graphical								
	representation of frequency distribution - abscissa, ordinate, zero point								
	on a graph, histogram, frequency polygon, bar diagram, pie chart, and								
	cumulative percentage curve. Factors affecting the shape of graphs-								
	shape of frequency distributions, such as J-shaped distribution,								
	skewed distribution, kurtosis, ordinate, bimodal distribution, and bell-								
	shaped distribution.								
	Total hours	45							
Reference Books	1. Mangal, S.K.(2002).Statistics in Psychology and EducationStat								
Reference Books	Psychology and Education (2nd Ed.). Prentice Hall India Learning								
	Limited.								
	2. Frederick, J.G, & William, L.B. (2007). Statistics for								
	BehaviouralSciences.(7thEd.).Thomson								
	Wadsworth.								
	3. Kothari,C.R.(2008).Research Methodology:Methodsand								
	Techniques.(2ndEd.).New Age International. 1. Chadha, N.	K(2009)							
	Applied Psychometry. Sage Pub: NewDelhi.	<b>IX.</b> (2007)							
	4. Dyer, C. (2001) Research in Psychology: A Practical Guide to H	Desearch							
	Methodology and Statistics (2nd Ed.) Oxford: BlackwellPublish Gragory, P. L. (2006), Psychological Tasting: History, Principles								
	5. Gregory, R.J. (2006). Psychological Testing: History, Principles	s, anu							
	Applications (4thEd.). New Delhi: PearsonEducation.								
	6. Murphy, K.R. & Davidshofer, C. O. (2004). Psychological Testi Dringinlag, & Applications (6th Ed.) New Jargary Prontice Hall	ng:							
	Principles & Applications (6th Ed.) New Jersey: PrenticeHall.								

#### **Course Outcomes:**

On successful completion of the course, the students will be able to

• CO1 (K2) To understand and define statistics as a specialization to be used for behavioral research and explain the difference between descriptive and inferential statistics.

- CO2 (K3) To recognize measurements as being one of the four scales and to understand that not all numbers can be treated alike and to understand measure of central tendency and to calculate it.
- CO3 (K3) To organize scores into a frequency distribution in table form, construct a cumulative frequency distribution and a relative cumulative frequency distribution and to compute percentiles and percentile ranks.
- CO4 (K4) To analyze and interpret raw data using various parametric and nonparametric methods

	PO1	PO2	PO3	PO4	PO5	PO6
CO1	~					
CO2	~					
CO3			~			
CO4		✓				
CO5				✓		

• CO5 (K5) To compile data using various software analysis.

Subject In-charge: MS. L. GOKULA PRIYA

Title of the	e Course/Paper	ASSESSMENTS IN PSYCHOLOGY – I								
Paper Num	nber			CC	<b>)RE PRAC</b>	TICA	L - V	II		
Category	Core Practical	Year	II	Credits	2		Course / 24U3PY Paper Code		CP07	
Part -IV	7	Semester	III			-				
Instruction	al Hours	Theory (T)			Practical (I	P)	Total			
per week		-			3			3		
Objectives of the Course		• To le	arn psy	chological	ess human p test admini	stratio	U		Hour/unit	
			-		duce test res		al tests	z		
		• To ar	<ul> <li>To conceptualize and report psychological tests</li> <li>To analyze and apply data to understand unique human psychological capacities and discrepancies.</li> </ul>							
Course Ou	tline	1. Attention	4							
		2. Perception	1						4	
		3. Learning							4	
		4. Motivation	4							
		5. Psychomo	4							
			20							
Reference	Books	exper 2. Sharr Atlan 3. Anas 4. Mool Press 5. Greg Appl &Kri Sons 6. Alloy New 7. Cutti Unive	riments na, R.N ntic Pub tasi, A. (2 ory, R. ications ng, A. Inc. 7, L.B., Delhi, ng, J. ( ersity F	. (Vol.2).N N. & Sharm Dishers & I &Urbina, 1 2004). Class J. (2004). I s, Delhi: Pe M. (2004). Riskind, J. India: Tata 1997) <i>Prince</i> Press.	ew Delhi: C a, R. (2003) Distributors. S. (2017). P sic experime Psychologic arson Educa Abnormal p H., & Mano McGraw H ciples of Psy	Concep ). Exp Psycho ents in al Tes ation.I osycho os, M [ill pul wchopo	ot Publ erimen logica Psych ting – Daviso ology. I J. (200 plishin atholog	ogy with advanc ishing Company ital Psychology. I Testing, Noida iology. Westpor History, Princip on, G.C., Neale, Malden, MA: Jo 5). <i>Abnormal p</i> g Co. gy. New York, M mal Psychology	y. New Delhi: n: Pearson. t: Greenwood oles, and J.M., ohn Wiley& sychology. NY: Oxford	

#### **Course Outcomes**

On successful completion of the course, the students will be able to

- CO1(K6)-Experiment and Assess human attributes such as perception, attention, learning, motivation and psychomotor abilities through standardized tests.
- CO2 (K2)- Demonstrate skills in administering and scoring assessment measures.

- CO3 (K5)-Demonstrate competence in drawing inferences from the results without bias.
- CO4 (K6)-Demonstrate competence in writing a standard report.
- CO5 (K5)- Make observation, interpret and use the data obtained from measurement to analyse individual differences in human capacities

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1			$\checkmark$		$\checkmark$	
CO2		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$
CO3			$\checkmark$	$\checkmark$	$\checkmark$	
CO4					$\checkmark$	
CO5						$\checkmark$

Subject In-charge: MR. P. KARTHIKEYAN

Title of the Course/Pa	ber	PSYCHOLO	GY FOR P	PERSO	NAL G	ROWTH				
Paper Number			NME	C – I						
Category NMEC 1 Part - IV		II Credits	2	Course Paper		20U3	PYN01			
Instructional Hours p	er Theor	<b>v</b> ( <b>T</b> )	Practical	( <b>P</b> )		Total				
week		$\begin{array}{c c c c c c c c c c c c c c c c c c c $								
<b>Objectives of the Cou</b>	rse • Understa	and the meaning	and nature	of per	sonality		Hour/unit			
	<ul> <li>Understa attitudes</li> <li>Understa and succe</li> <li>Understa psycholo</li> </ul>	<ul> <li>Understand their self-concept, self-esteem and analyze their attitudes for personal enrichment</li> <li>Understand the concept of motivation, achievement motivation and success.</li> <li>Understand personality assessments and Techniques in psychology for personal excellence.</li> <li>Maintain healthy relationships with others in turn developing</li> </ul>								
Course Outline	Unit I: Meaning Personality: Def Personality, Det Unit II: Persona	g and Nature of initions, Meani erminants of pe	ngs, Eleme ersonality, F	nts of p			4			
	Self, Self-concep Characteristics of building positive attitude, Benefits	pt, Self-esteem, of people with h e self-esteem. A s of a positive a	, Advantage nigh and low Attitude, Fac attitude and	v self-e ctors that conseq	steem, S at deterr	teps to nine our	4			
	Motivation: Mea and motivation, motivation, Ach imagined obstac successful, Reas	attitude, Steps to building a positive attitude. <b>Unit III: Motivation and Success:</b> Motivation: Meaning and nature, The difference between inspiration and motivation, Motivation redefined, External motivation vs. Internal motivation, Achievement motivation. Defining success-Real or imagined obstacles to success, Qualities that make a person successful, Reasons for failure – Interpersonal skills, Dealing with								
	Unit IV: Techni Personality Asse Projective techni assessment, Ang techniques, Anx	seniors, colleagues, juniors, customers, suppliers at the workplace. <b>Unit IV: Techniques in Psychology:</b> Personality Assessment- Techniques-Psychometric inventories, Projective techniques, In-depth interviews and Behavioural assessment, Anger management techniques, Stress management techniques, Anxiety reduction techniques, Assertiveness training, Techniques in developing personal excellence								
	Unit V: Positive Positive Relation positive relation difference betwe triangular theory	Unit V: Positive Relationships & Personality: Positive Relationships – Factors that prevent building and maintaining positive relationships, the difference between ego and pride, the difference between selfishness and self-interest, Love and intimacy, triangular theory of love, Steps for building a positive personality, Body language: understanding body language, Projecting positive								

	Total hours     20
<b>Reference Books</b>	1. Nathan Dorman (2004). Personality Development. Abishek Publication,
	New Delhi.
	2. Jafar Mahmud (2004). Introduction to Psychology. APH Publishing
	Corporation, New Delhi.
	3. ZigZiglar (2000). See You at the Top. Magna Publishing Co. Ltd., Mumba
	4. Shiv Khera (1998). You can win. MacMillan India Ltd., New Delhi.
	5. Walter Doyle Staples (2000). Think Like a Winner. Magna Publishing co.
	Ltd., Mumbai.

#### **Course Outcomes:**

On successful completion of the course, the students will be able to

- CO1 (K2) To Illustrate meaning and nature of personality.
- CO2 (K3) To identify personality enrichment skills
- CO3 (K6) To build motivation and Success
- CO4 (K3) To learn the techniques for personal excellence
- CO5 (K4) To analyze positive relationship with others

РО	Р	Р	Р	P	Р	P	Р		P	Р	Р	Р	P	Р	P
С	0	0	0	0	0	0	0	<b>PO8</b>	0	0	0	0	0	0	0
0	1	2	3	4	5	6	7		9	10	11	12	13	14	15
CO1	$\checkmark$	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	-	-	-	~	-	-	-	-	-	$\checkmark$	-	-	$\checkmark$	-	-
CO3	-	-	-	-	-	√	$\checkmark$	-	-	-	$\checkmark$	-	-	$\checkmark$	~
CO4	-	-	-	$\checkmark$	-	-	-	-	-	$\checkmark$	-	-	$\checkmark$	-	-
CO5	-	-	✓	-	-	-	-	$\checkmark$	-	-	-	-	-	-	-

Subject In-charge: MS. L. GOKULA PRIYA

Title of the	Course/Paper		PSYCHOPATHOLOGY – II								
Paper Num	ber				CORE	– VIII					
Category Part – III	Core 8	Year Semester	II IV	Credits		Course / Paper Code	23U4P	YC08			
Instruction	al Hours	Theory (T)			Practical (P	') To	tal				
per week			5		-		5				
Objectives	<ul> <li>bjectives of the Course</li> <li>Understand the clinical picture, causal factors and treatment for Schizophrenia.</li> <li>Know the Causes and Treatment of the Mood Disorders.</li> <li>Classify the causes and treatment of Anxiety Disorders.</li> <li>Classify personality disorder and its attributes.</li> <li>Understand Attention Deficit Hyperactive Disorder and Learning Disorders</li> </ul>					Hour/unit					
Course Out	lline	UNIT I: SCH Schizophrenia symptoms - h disorganized psychotic diso disorder, Deh psychotic diso	12								
		UNIT II MOOD DISORDERS12Anxiety, phobia, Generalized anxiety disorder- clinical picture, causes and treatment, Panic disorder specific phobia, social phobia, panic disorder, agoraphobia, obsessive compulsive disorder- clinical picture, causes and treatment, post traumatic stress disorder - symptoms, causes and treatment. Mania, Depression, Major Depressive disorder, Dysthymia, Cyclothymia, Bipolar I and Bipolar II disorders, causes and treatment.12									
		UNIT III : P	<b>ERSO</b> ersona	ality disorde	er, Cluster A	, Cluster	B and Cluster C	12			
		Unit IV: SEX Sexual and ge Sexual abuse dysfunctions	12								
		UNIT V: PREVENTION AND TREATMENT Prevention and treatment- Perspectives on prevention, Psychological approach to treatment- Behaviour therapy, Cognitive and Cognitive Behavioural therapies, Humanistic and experiential therapy, Psychodynamic therapy, Family and marital therapy, Eclecticism and									

	integration.	
	Total hours	60
Reference Books	<ol> <li>Butcher J.N., Hooley J.M., Mineka S. &amp; amp; Dwivedi C.B. (2017) Abnormal Psychology. (16 th Ed.) India: Pearson Education, Inc.</li> <li>Carson R.C., Butcher J.V. &amp; amp; Mineka S. (2000) Abnormal Psyc and Modern Life (13 th Ed.) Allyon&amp; Bacon Publishers.</li> <li>Barlow, D. (2017). Abnormal psychology and casebook in abnormal psychology. Belmont, CA: Wadsworth.</li> <li>Comer, R. (2018). Fundamentals of abnormal psychology. New Yo Worth Publishers.</li> <li>Davison, G.C., Neale, J.M., &amp;Kring, A. M. (2004). Abnormal psych Malden, MA: John Wiley&amp; Sons Inc.</li> <li>Alloy, L.B., Riskind, J.H., &amp; Manos, M.J. (2005). Abnormal psych New Delhi, India: Tata McGraw Hill publishing Co.</li> <li>Cutting, J. (1997) Principles of Psychopathology. New York, NY: C University Press.</li> <li>David H. Barlow &amp; Durand V. Mark (2000). Abnormal psychology edition . New York: Brooks\Cole Publishing Co.,</li> <li>Robert C. Carson, James N. Butcher, Susan Mineka,Jill M. Hooley Abnormal psychology. 13th edition. Pearson Education.</li> <li>James C. Coleman (1976). Abnormal psychology and modern life. 5 edition . Scott, Foresman and Company.</li> <li>Irwin G. Sarason, Barbara Sarason (2005) . Abnormal psychology. J Delhi: Prentice Hall Publication.</li> <li>Carson, R.C &amp; Butcher, J.N. Abnormal Psychology &amp; Modern life. ed.) . NY Harper-Collins</li> <li>Bootzin, R.R, Acocella,J.R&amp; Alloy, L.B .Abnormal Psychology-cur perspectives (6th ed.). McGraw Hill Inc. USA</li> <li>Neale, J.M, Davidson. G.C, &amp; David, A.F. Exploring Abnormal psy (6th ed.). John Wiley &amp; Sons</li> <li>Barlow, D. H., &amp; Durand, V.M. (2007). Abnormal Psychology, 4th Pacific Grove: Brookes / Cole Publishing Co</li> </ol>	ll rk, NY: nology. ology. Dxford 7. 2nd (2007). 5th New (10th rrent ychology

On successful completion of the course, the students will be able to

- CO1 (K2): To be able to understand schizophrenic behaviour.
- CO2 (K2): To explain the causes of unipolar and bipolar disorder and treatment
- CO3 (K2): To detail the symptoms, causes and treatment of anxiety disorders.
- CO4 (K2): To summarize types, causes and treatment of Personality disorder
- CO5 (K2): To understand the contemporary interventions used to treat Attention

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1						
CO2						
CO3			$\checkmark$			
CO4						
CO5			$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

Deficit Hyperactive Disorder and Learning Disorders.

Subject In-charge: MR. P. KARTHIKEYAN

Title of the	Course/Paper	SOCIAL PSYCHOLOGY – I									
Paper Num	<b>1</b>				CORI	E - IX					
Category	Core 9	Year	II	Credits	5	Cours	se /	23U4P	YC09		
Part - III		Semester	IV	-		Paper					
						Code					
Instructiona	al Hours	Theory (T)			Practical (F	P)	Total				
per week			5		-	,		5			
Objectives	of the Course	To offer the students a comprehensive overview of Social									
objectives of the course		Psych		Hour/unit							
		To co     Cogn	-	end the dev	elopment a	nd vici	issituo	des of Social			
		• To ga Perce		ght into the	formation a	and ma	anage	ment of Social			
		• To de									
		• To lea									
Course Out	tline	UNIT I: INT	UNIT I: INTRODUCTION TO SOCIAL PSYCHOLOGY								
			ethod in Social								
		Psychology,				llenniu	ım.				
		UNIT II: SO							12		
		Definition of									
		schemas on s									
		<ul> <li>Meaning, Representativeness, Availability, Anchoring and adjustment; Potential sources of error in social cognition.</li> </ul>									
		<b>UNIT III: SOCIAL PERCEPTION</b> Definition of social perception; Non-verbal communication – Basic							12		
								entify deception;			
		Attribution –	-	-				• •			
								sources of error			
		in attribution	2			,					
		UNIT IV: A	-		, r			8	12		
		Attitudes – M			ormation of	attituc	les –	Classical			
		conditioning,	-								
		Strength of a	ttitudes	s, Change ir	n attitude –	Persua	sion,	cognitive			
		processes une									
		Cognitive dis									
		UNIT V: IN			ATTRAC	TION	ANI	D CLOSE	12		
		RELATION			· •						
		Meaning of interpersonal attraction, Internal determinants of									
		attraction, External determinants of attraction; Romantic relationships and falling in love – Romance, Selecting a potential mate, Love,									
		-			-	-					
		Jealousy, Ma	inai na	**		auonst	np tai	lule.	60		
Reference I	Books	1 Winn	iCott 1		otal hours	naon	1 Tha	rany London Co	60		
	DOOR2		cations		j. Couliselli	ing and	u i ne	rapy. London: Sa	ige		
					rinciples ad	annlic	ration	s of assessment i	n counseling		

3.	, Wadsworth, Belmont. Brooks- Clole Nichols, M.P. & Schwartz, R.C. (2010). Family therapy: Concepts and methods. 9th ed.Toronto: Allyn and Bacon, Pearson education, Inc.Press, Inc
4.	Patterson, J., William, L., Grauf-Grounds, C., &Chamow. (2009). Essential skills in family therapy: From the first interview to termination. 2nd Edition. New York: The Guilford Press.

On successful completion of the course, the students will be able to

CO1 (K1) - To Outline the nature, history, principles and scope of social psychology and methods used in social psychology research

CO2 (K2) – To understand social cognition and its potential sources of error

CO3 (K3) – To describe the strategies used to form and maintain positive impression.

CO4 (K3) – To elucidate the ways to resist persuasion

CO5 (K4) – To analyze the causes of marital happiness and relationship failure.

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1						
CO2	$\checkmark$	$\checkmark$				
CO3						
CO4	$\checkmark$					$\checkmark$
CO5			$\checkmark$			

Subject In-charge: DR. M. GOMATHI

Title of the	Course/Paper	Ι	NTRO	DUCTION	N TO RES	EARC	CHM	ETHODOLOG	Y
Paper Num	lber		-		ELECT	IVE -	IV		
Category Part - III	Elective 4	Year Semester	II IV	Credits	4	Cours Paper Code	ſ	23U4PY	DE04
Instruction	al Hours	Theory (T)			Practical (I	P)	Total		
per week		• • •	4		-			4	
Objectives	of the Course	confo	rmity a	and obedien				-	Hour/unit
		sugge <ul> <li>Comp</li> </ul>	st way rehend ssion a	s to increas d knowledg	e helping b e about vari	ehavic ious th	our. neories	lessness and to s that explain t and control	
		indivi dange • Facili	dual p rs of d tate stu	erformance lecision mal idents to se	-	cate th 1p. ability	em ab 7 of so	influences on bout the potential bocial	
Course Out	tline	ethics and and method, inter	g beha of scie ework. mal ez view r ews, qu	avior - empi ntific work Ethics in re xperimentat nethod - str	- overview esearch - A ions. Data o uctured, ser	of res PA eth collect mi stru	earch nics co tion - o nctureo	ode, plagiarism, observational	9
		variables, qua discrete varia validity test- convergent va predictive val	ables- intitati bles. F criterio alidity idity ,	dependent ve and cate Reliability a on related v , concurrent types of rel	and indeper gorical vari nd Validity alidity, face validity, di liability test	ndent v ables, of me e valid iscrim ts - int	contine easure ity, co inate er rate	ments - types of ontent validity,	9
		<b>Unit III: Hy</b> Hypothesis -	Defini ificano mplin	<b>is and Sam</b> tion, types ce level (p v g - meaning s - its merit	<b>pling</b> - Hypothesi value), one t g, probabilit s and limita	is testi tailed ty and ations,	ng - T and tv non-p	Ype 1 and Type vo tailed tests- probability.	9
		Unit IV: Res Experimental	earch design roups	<b>designs</b> ns - indeper design, ran	ndent group domized fac	s' desi ctorial	group	completely os design, within	9

	research designs - single participant w design, base -line design. Quantitative research design and analysis - Grounded theory, discourse analysis, content analysis, dairy method, narrative methods, focus group discussions, in-depth interviews, participatory observations, action research. <b>Unit V: Report writing and computes in research</b> Reporting and replication, experimental reports, reporting non experimental studies and qualitative studies, oral and poster	9
	presentation, APA primer - presenting research and preparation of research proposal -Computers in research - software for quantitative and qualitative data analysis.	
	Total hours	45
Reference Books	<ol> <li>Shaughnessy, J J, Zechmeister, E B and Zechmeister J S (2006 Methods in Psychology. Singapore: Mc Graw Hill.</li> <li>Breakwell, G. M., Smith, J, A, Wright D B. (2012). Research I USA: Sage Publication.</li> <li>Gaur A s and Gaur SS (2009). Statistical methods for practice A guide to data analysis using SPSS. 2nd edition. New Delhi: R Sage publication.</li> <li>Flick, U. (2004). An Introduction to Qualitative research. Editi Delhi: Sage South Asia Edition.</li> <li>Sharlene Nagy Hesse-Biber Patricia Leavy . (2006). The Practic qualitative Research. New York: Sage Publications, Inc.</li> </ol>	Methods . and research. Response - on 4. New

On the successful completion of the course, students will be able to

- CO1: (K2) Understand the ethics and various data collection methods to conduct research.
- **CO2:** (K2) Demonstrate the ability to identify independent, dependent and mediating variables and to establish reliability and validity
- **CO3:** (K3) Formulate hypothesis and research objectives and distinguish various sampling techniques
- **CO4:** (K4)Determine appropriate research design.
- CO5: (K6) Ability to write research report as per APA protocol

	PO1	PO2	PO3	PO4	PO5	PO6
CO1		$\checkmark$				
CO2				$\checkmark$		
CO3						$\checkmark$
CO4		$\checkmark$				
CO5					$\checkmark$	

Title of the	Course/Paper			ASSESSM	IENTS IN	PSYC	HOLO	GY – II			
Paper Num	lber		CORE PRACTICAL - X								
Category Part - III	Core Practical 10	YearIICreditsSemesterIV		Credits	2	Cours Paper Code	r	24U4PYCP10			
Instruction per week	al Hours	Theory (T)			Practical (I	<b>P</b> )	Total	2			
Objectives	of the Course	<ul> <li>To le</li> <li>To co</li> <li>To co</li> <li>To an</li> </ul>	arn psy ompreh onceptu nalyze a	chological end and de- alize and re and apply d	ess human p test adminis duce test res eport psycho ata to under es and discre	stratio sults. ologic	n and sco al tests unique h	oring.	Hour/unit		
Course Outline		1. Intelligence tests42. Personality43. Aptitude44. Interest45. Achievement tests4									
Reference	Books	exper 2. Shari Atlar 3. Anas 4. Mool Press 5. Greg Appl &Kri Sons 6. Alloy New 7. Cutti Univ	riments na, R.M. tasi, A. tasi, A. tasi, A. cry, R. ory, R. ications ng, A. Inc. y, L.B., Delhi, ng, J. ( ersity F	am, (2005). am, (2005). (Vol.2).N S. & Sharmon olishers & I &Urbina, 2004). Class J. (2004). I s, Delhi: Pe M. (2004). Riskind, J. India: Tata 1997) <i>Prince</i> Press.	Experiment ew Delhi: C a, R. (2003) Distributors. S. (2017). P sic experime Psychologic earson Educa Abnormal p H., & Manc McGraw H ciples of Psy	Concep ). Exp Psycho ents in al Tes ation.I psycho ps, M ill pub ychopo	ot Publisl erimenta logical T Psychol ting – H Davison, <i>ology</i> . Ma J. (2005) olishing ( <i>athology</i>	istory, Princip G.C., Neale, alden, MA: Jo . <i>Abnormal p</i>	y. New Delhi: a: Pearson. t: Greenwood bles, and J.M., bhn Wiley& <i>sychology</i> . NY: Oxford		

# **Course Outcomes**

On successful completion of the course, the students will be able to

- CO1(K6)-Experiment and Assess human attributes such as intelligence, personality, aptitude, interest and achievement test through standardized tests.
- CO2 (K2)- Demonstrate skills in administering and scoring assessment measures.
- CO3 (K5)-Demonstrate competence in drawing inferences from the results without bias.

- CO4 (K6)-Demonstrate competence in writing a standard report.
- CO5 (K5)- Make observation, interpret and use the data obtained from measurement to analyse individual differences in human capacities

Course	PO1	PO2	PO3	PO4	PO5	PO6
Outcomes						
CO1	$\checkmark$		$\checkmark$		$\checkmark$	
CO2		$\checkmark$		$\checkmark$	$\checkmark$	
CO3			$\checkmark$	$\checkmark$		
CO4	$\checkmark$		$\checkmark$			
CO5			$\checkmark$			$\checkmark$

Subject In-charge: MR. P. KARTHIKEYAN

		ABNO	RMAL PS	YCHC	)LO(	GY-I	
Year	III	Credits	5	Cours	e /	20U5PY	<b>C08</b>
Semester	V			Paper			
				Code			
Theory (T)			Practical (F	2) [	Fotal		
	6		-			6	
• -knov	v the hi	storical roc	ots of psycho	opatho	logy		Hour/unit
				-	108)		
					rs. its	causes and	
			u types of a	1001401	, 105	euuses und	
		RICAL RC	OTS. ME	THOI	OS O	F DIAGNOSIS	12
				iologic	al T	radition- the	
• •							
U	-	-		-			
• 1	<b>U</b> .						
Methods o	f Asse	ssment-Pro	blems in A	ssessm	nent.	Classification:	
DSM-V an	d ICD	-10-Classifi	cation				
UNIT II: I	DISOF	RDERS OF	CHILDHO	OOD			12
Common	Deve	lopmental	Disorders:	AD	HD	– Learning	
Disorders.	Perv	asive Dev	elopmental	Disc	orders	: Autism –	
Aspergers	Syndr	ome – oth	er disorder	s – M	[ental	Retardation-	
UNIT III:	EATI	NG DISOF	RDERS AN	D OB	ESIT	Y	12
-							
• •			and Treat	ment.	Obe	sity: Causes,	
							12
•				•			
					-	-	
	-			-	ar II	Disorder –	
							10
				5 ANI	)		12
				6 <b>5</b> 0	motiz	ation Disordar	
		• -					
				•	•	-	
			-	11 1130	510018		
Dementia	Cause						60
1. B	arlow			. (2007	7). Ah	normal Psycholo	
						•	<i>oj</i> , in cu.
					-		gy. 10th
			rson Educa		, -0	, j	
	Semester Theory (T) Theory (T) - Intervent - under -	Semester       V         Theory (T)       6         • -know the hi       • -understand         • -understand       • reatment         Unit I: HISTOF       AND CLASSIFI         The Supernatura       Psychological Tra         Integrative       Ap         Psychopathology       Psychopathology         Methods of Asse       DSM-V and ICD         UNIT II: DISOF       Common Devel         Disorders.       Pervel         Aspergers       Syndr         Causes and Treath       UNIT III: EATH         Eating Disorders       Disorder         Disorder – Specifi       family patterns         Treatment and Press       Disorder         UNIT IV: DISOF       Anxiety Disorder         Disorder without       Post Traumatic         Causes and Treath       DEVELOPMENT         Somatoform Disor       Conversion Disor         Causes and Treath       Dementia–	Year       III       Credits         Semester       V         Theory (T)         6         • -know the historical root         • -understand the classifie         • -understand the different treatment         Unit I: HISTORICAL RC         AND CLASSIFICATION S         The Supernatural tradition         Psychological Tradition- the         Integrative       Approach.         Psychopathology-       Behaviora         Methods of Assessment-Pro       DSM-V and ICD-10-Classifi         UNIT II: DISORDERS OF       Common Developmental         Disorders.       Pervasive Dev         Aspergers Syndrome – oth       Causes and Treatment.         UNIT III: EATING DISOF       Eating Disorders: Anorexia         Disorder – Specific risk fac       family patterns -Causes         Treatment and Prevention.       UNIT IV: DISORDERS OI         Anxiety Disorder: Genera       Disorder – Bipolar I Di         Disorder – Bipolar I Di       Cyclothymic disorders-         Causes and Treatment.       DEVELOPMENTAL DISOR         Somatoform Disorders: Hyp       Conversion Disorder – Pain         Causes and Treatment.       De         Dementia- Causes and Treatment.       De         Dementia-	Year         III         Credits         5           Semester         V         Practical (f         6         -           1         -know the historical roots of psych         - understand the classification syste         - understand the classification syste           - understand the different types of d treatment         Unit I: HISTORICAL ROOTS, ME         AND CLASSIFICATION SYSTEM           The Supernatural tradition- The B Psychological Tradition- the Present the Integrative Approach. An integ Psychopathology- Neuroscience and Psychopathology- Behavioral and Cog Methods of Assessment-Problems in A DSM-V and ICD-10-Classification           UNIT II: DISORDERS OF CHILDHO         Common Developmental Disorders: Disorders. Pervasive Developmental Aspergers Syndrome – other disorder Causes and Treatment.           UNIT III: EATING DISORDERS AN Eating Disorders: Anorexia Nervosa – Disorder- Specific risk factors- perso family patterns -Causes and Treat Treatment and Prevention.           UNIT IV: DISORDERS OF EMOTIC Anxiety Disorder: Generalized Anx Disorder without Agoraphobia- Specifi Post Traumatic disorders- Obsessiv Causes and Treatment. Mood Disor Disorder – Bipolar I Disorder – Cyclothymic disorder- Causes and Treat           Disorder – Bipolar I Disorder – Cyclothymic disorder- Pain Disorder - I Causes and Treatment. Developmentat Developmentat           Disorder – Bipolar I Disorder – I Causes and Treatment Developmentat           Disorder – Bipolar I Disorder – Cyclothymic disorders: Hypochondriasi Conversion Disorder- Pain Disorder – I Causes and Treatment           DevelopMENTAL DI	CORE VIII           Year         III         Credits         5         Cours Paper Code           Semester         V         Practical (P)         Paper Code           Theory (T)         Practical (P)         6         -           •         -know the historical roots of psychopatho         •         -understand the classification system           •         -understand the different types of disorder treatment         -understand the different types of disorder treatment           Unit I: HISTORICAL ROOTS, METHOI AND CLASSIFICATION SYSTEM         The Supernatural tradition- The Biologic Psychological Tradition- the Present the Scien Integrative Approach. An integrative Psychopathology- Neuroscience and Its Psychopathology- Neuroscience and Its Psychopathology- Behavioral and Cognitive 3 Methods of Assessment-Problems in Assessm DSM-V and ICD-10-Classification           UNIT II: DISORDERS OF CHILDHOOD Common Developmental Disorders: AD Disorders. Pervasive Developmental Disorders: AD Disorders. Pervasive Developmental Disorders - M Causes and Treatment.           UNIT III: EATING DISORDERS AND OB Eating Disorders: Anorexia Nervosa - Bulin Disorder – Specific risk factors- personality family patterns -Causes and Treatment. Treatment and Prevention.           UNIT IV: DISORDERS OF EMOTIONAL Anxiety Disorder: Generalized Anxiety D bisorder without Agoraphobia- Specific Phot Post Traumatic disorders- Obsessive-Com Causes and Treatment. Mood Disorders: Disorder – Bipolar I Disorder – Bipola Cyclothymic disorder- Causes and Treatment.           UNIT V: SOMATOFORM DISORDERS ANI DEVELOPMENTAL DISORDERS	Year         III         Credits         5         Course / Paper Code           Semester         V         Practical (P)         Total           6         -         -         Code           Theory (T)         Practical (P)         Total           6         -         -         Code           • -know the historical roots of psychopathology         - understand the classification system         -           • -understand the different types of disorders, its treatment         Unit I: HISTORICAL ROOTS, METHODS O           AND CLASSIFICATION SYSTEM         The Supernatural tradition- The Biological T           Psychological Tradition- the Present the Scientific r         Integrative Approach. An integrative A           Psychopathology- Neuroscience and Its Cor         Psychopathology- Behavioral and Cognitive Scien           Methods of Assessment-Problems in Assessment. O         DSM-V and ICD-10-Classification           UNIT II: DISORDERS OF CHILDHOOD         Common Developmental Disorders: ADHD           Disorders. Pervasive Developmental Disorders – Mental         Causes and Treatment.           UNIT II: EATING DISORDERS AND OBESIT         Eating Disorders: Anorexia Nervosa – Bulimia –           Disorder- Specific risk factors- personality Chara         family patterns -Causes and Treatment. Obe           UNIT II: DISORDERS OF EMOTIONAL DIST         Anxiety Disorder: Ge	Year       III       Credits       5       Course / Paper Code       20U5PY         Semester       V       Practical (P)       Total         6       -       6         •       -know the historical roots of psychopathology       •         •       -understand the classification system       •         •       -understand the different types of disorders, its causes and treatment       •         Unit I: HISTORICAL ROOTS, METHODS OF DIAGNOSIS       AND CLASSIFICATION SYSTEM       The Supernatural tradition- the Biological Tradition- the Psychological Tradition- the Present the Scientific method and an Integrative Approach. An integrative Approach to Psychopathology- Neuroscience and Its Contribution to Psychopathology- Behavioral and Cognitive Science- Emotions. Methods of Assessment-Problems in Assessment. Classification: DSM-V and ICD-10-Classification         UNIT II: DISORDERS OF CHILDHOOD       Common Developmental Disorders: ADHD – Learning Disorders. Pervasive Developmental Disorders: Autism – Aspergers Syndrome – other disorders – Mental Retardation-Causes and Treatment.         UNIT II: EATING DISORDERS AND OBESITY         Eating Disorders: Anorexia Nervosa – Bulimia – Binge Eating Disorder: Generalized Anxiety Disorder – Panic Disorder – Secific risk factors- personality Characteristics and family patterns -Causes and Treatment. Obesity: Causes, Treatment and Prevention.         UNIT II: ENSORDERS OF EMOTIONAL DISTRESS         Anxiety Disorder: Generalized Anxiety Disorder – Panic Disorder – Bipolar II Disorder – Cuses and Treat

3. Alloy, L. B. & Riskind, J. H., Manos, M.J. (2005). Abnormal
Psychology. 9th ed. Delhi: Tata McGraw Hill Publishing Company
Ltd.

On the successful completion of the course, students will be able to

- CO1 (K2) To demonstrate methods of diagnosis and classification
- CO2 (K4) To analyze disorders of childhood and adolescence
- CO3 (K5) To determine the disorders of emotional disorders
- CO4 (K5) To measure the personality disorders
- CO5 (K6) To discuss the somatoform and development disorders

PO CO	P 0 1	PO 2	PO 3	PO 4	PO 5	PO 6	<b>PO</b> 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	-	-	~	-	-	-	-	~	-	-	-	-	-	-	-
CO3	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO4	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO5	-	-	-	-	-	~	~	-	-	-	>	-	-	~	~

Subject In-charge: MR. P. KARTHIKEYAN

Title of the Course/Pap	per		GUIDA	NCE ANI	D COU	INSEL	LING	
Paper Number				COI	RE IX			
Category Core 9	Year		Credits	5	Cours Paper		20U5P	YC09
Part - III	Semester	V			Code			
Instructional Hours	Theory (T)			Practical (	(P)	Total		
per week		6		-			6	
Objectives of the Cour	<ul><li>know</li><li>know</li><li>under</li></ul>	the fun the his stand c	he nature, n nctions of g storical root counselling ic counselling	uidance se s of couns process an	ervices elling	and pe	ersonnel	Hour/unit
Course Outline	<b>UNIT I: GU</b> Guidance: Mo Need - Funda Guidance in I	<b>IDAN</b> eaning menta Educat in Pro nce: D	CE: AN IN – Definition l Objectives ion, in Voca pmotion of H efinition- Ir	<b>TRODUC</b> ns - Charac s - Principl ation and A Health- Gu nportance-	cteristic les. Are Avocati idance	cs - Cla eas of ( ion, in in Per	Guidance: Social sonal Problems.	12
	<b>UNIT ÎI: GU</b> Guidance ser Movement in	J <b>IDAN</b> vices in India- NCER r- the ( e Paren	VCE SERV n India: Evo Organizati Γ. The Guid Counselling nts- the Mec	ICES AN olution of ( on Guidan lance and ( Officer lical Staff	Guidan ce Serv Counse the Te	ice and vices in elling F acher-	Counselling n India- Personnel: the the Physical	12
	UNIT III: C Counselling: Profession - t Basic Princip Functions of	OUNS Defini he Pro les- Et Couns chools	ELLING: tions– A Br fessional C hical and L ellors in Scl s - Counsell	AN INTR ief History ounsellor - egal Issues hool Settin ing in Seco	y. Cour Tradit s in Co ag- Cou ondary	nselling tional A unselli Insellir Schoo	g as Helping Activities - ng. Role and ng in ls - Counselling	12
	UNIT IV: IN Theories of C Process - Cou Substance, To - AIDS Patier	DIVI Counse Insellin Obacco	DUAL CO lling - Goal ng Skills - S , and Alcoh	UNSELLI s of counse pecial Counse tol Abuser	I <b>NG</b> elling - unsellin s - Wor	The C ng Pop men - (	Counselling ulations: Older Adults	12
	UNIT V: CO DECISION I Current Issue and Decision Counsellors - Potentials - C Non-school s	MAKI s in Ca Makir Caree career I	NG areer Planni ng - Implica r Counsellin Planning an	ng- Theori tions of Ca ng and the d Decision	ies of C areer T Develo Makin	Career heorie opmen ng in S	Development s for t of Human chools and	12

	Total hours     0	50
Reference Books	1. Ram Nath Sharma and Rachana Sharma. (2013). Guidance and	
	Counselling in India. New Delhi: ATLANTIC Publishers &	
	Distributors (P) LTD.	
	2. Gibson, R.L. and Mitchell, M.H. (2010). Introduction to Counsellin	ng
	and Guidance. New Delhi: PHI Learning Private Limited.	
	3. Kinra. (2010). Guidance and Counselling. New Delhi: Pearson	
	Learning Inc.	
	4. Kottler, J.A. and Brown, R.W. (2000). Introduction to Therapeutic	с
	Counselling. New York: Brooks / Cole.	
	5. Mc Leod, J. (2009). Counselling Skills. New Delhi: Rawat Books	Ltd.

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate the nature, meaning and areas of guidance.
- CO2 (K1) To know the functions of guidance services and personnel.
- CO3 (K4) To know the historical roots of counseling
- CO4 (K6) To understand counselling process and its types.
- CO5 (K3) To develop basic counselling skills in career

PO CO	P 0 1	PO 2	PO 3	PO 4	РО 5	PO 6	PO 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
C01	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	-	~	-	-	-	-	-	-	-	-	-	-	-	-	-
CO3	-	-	~	-	-	-	-	~	-	-	-	-	-	-	-
CO4	-	-	-	-	-	~	~	-	-	-	>	-	-	~	~
CO5	-	-	-	~	-	-	-	-	-	>	-	-	~	-	-

Subject In-charge: MS. R. BALA ABIRAMI

per week       -       6       6         Objectives of the Course       • -Understand the various psychological concepts       Hour/unit         • -Knowing tests to measure psychological concepts       • -Learn the skill of administering psychological tests       Hour/unit         Course Outline       Aptitude       • Differential aptitude test       • Clerical aptitude scale (Kiran Gupta)       Hour/unit         • A Battery of Mechanical Aptitude Test (Atmananda Sharma)       Leadership       • Leadership Preference Scale (L.I. Bhushan)       Student leadership Attitude Inventory (Bhagwat Singh)       • Personality Study of Student leadership (Pramod Kumar)         Creativity       • The Wallach-Kogan Battery of Creativity instruments       • Passi Tests of Creativity       • Non-Verbal Test of Creative Thinking (Baqer Mehdi)         Emotional       • Emotional Maturity Scale (R. Pal)       • Emotional Stability Test for children (A.S. Gupta)         • Emotional Stability Test for children (A.S. Gupta)       • Career Decision Scale (Samuel H. Osipow)	Title of the	e Course/Paper	EXPERIMENTAL PSYCHOLOGY - II (PRACTICAL)									
Part - III       2       Image: Theory (T)       Paper Code         Instructional Hours       Theory (T)       Practical (P)       Total         per week       -       6       6         Objectives of the Course       -       -       6       6         Objectives of the Course       -       -       6       6         Course Outline       Aptitude       -       -       6       6         Course Outline       Aptitude       -       -       10       Paper Code         Course Outline       Aptitude       -       -       6       6         Objectives of the Course       -       -       -       6       6         Course Outline       Aptitude       -       -       -       6       6         Course Outline       Aptitude       -       Differential aptitude test       -	Paper Nun	nber			C	CORE PRACTIC	CAL – II					
per week       -       6       6         Objectives of the Course       • -Understand the various psychological concepts       Hour/unit         • -Knowing tests to measure psychological concepts       • -Learn the skill of administering psychological tests       Hour/unit         Course Outline       Aptitude       • Olifferential aptitude test       • Clerical aptitude scale (Kiran Gupta)       • A Battery of Mechanical Aptitude Test (Atmananda Sharma)         Leadership       • Leadership Preference Scale (L.I. Bhushan)       • Student leadership Attitude Inventory (Bhagwat Singh)       • Personality Study of Student leadership (Pramod Kumar)         Creativity       • The Wallach-Kogan Battery of Creativity instruments       • Passi Tests of Creativity         • Non-Verbal Test of Creative Thinking (Baqer Mehdi)       Emotional Maturity Scale (R. Pal)         • Emotional Maturity Scale (R. Bharadwa)       • Emotional Stability Test for children (A.S. Gupta)         • Decision-making       • Career Decision Scale (Samuel H. Osipow)		Core practical 2			Credits	Pape	Paper		YCP02			
Dbjectives of the Course       • -Understand the various psychological concepts • -Knowing tests to measure psychological concepts • -Learn the skill of administering psychological tests       Hour/unit         Course Outline       Aptitude • Differential aptitude test 	Instructional Hours per week		Theory (T)	heory (T)		Practical (P)	Total					
<ul> <li>-Knowing tests to measure psychological concepts         <ul> <li>-Knowing tests to measure psychological concepts</li> <li>-Learn the skill of administering psychological tests</li> </ul> </li> <li>Course Outline         <ul> <li>Aptitude</li> <li>Differential aptitude test</li> <li>Clerical aptitude scale (Kiran Gupta)</li> <li>A Battery of Mechanical Aptitude Test (Atmananda Sharma)</li> <li>Leadership</li> <li>Leadership Preference Scale (L.I. Bhushan)</li> <li>Student leadership Attitude Inventory (Bhagwat Singh)</li> <li>Personality Study of Student leadership (Pramod Kumar)</li> </ul> </li> <li>Creativity         <ul> <li>The Wallach-Kogan Battery of Creativity instruments</li> <li>Passi Tests of Creativity</li> <li>Non-Verbal Test of Creative Thinking (Baqer Mehdi)</li> </ul> </li> <li>Emotional Maturity Scale (R. Pal)</li> <li>Emotional Maturity Scale (R. Bharadwa)</li> <li>Emotional Stability Test for children (A.S. Gupta)</li> </ul> <li>Decision-making         <ul> <li>Career Decision Scale (Samuel H. Osipow)</li> </ul> </li>				-		6		6				
<ul> <li>Differential aptitude test</li> <li>Clerical aptitude scale (Kiran Gupta)</li> <li>A Battery of Mechanical Aptitude Test (Atmananda Sharma)</li> <li>Leadership</li> <li>Leadership Preference Scale (L.I. Bhushan)</li> <li>Student leadership Attitude Inventory (Bhagwat Singh)</li> <li>Personality Study of Student leadership (Pramod Kumar)</li> <li>Creativity</li> <li>The Wallach-Kogan Battery of Creativity instruments</li> <li>Passi Tests of Creativity</li> <li>Non-Verbal Test of Creative Thinking (Baqer Mehdi)</li> <li>Emotion</li> <li>Emotional Maturity Scale (R. Pal)</li> <li>Emotional Competence Scale (R. Bharadwa)</li> <li>Emotional Stability Test for children (A.S. Gupta)</li> <li>Decision-making</li> <li>Career Decision Scale (Samuel H. Osipow)</li> </ul>	Objectives	s of the Course	• -Kr	nowing	g tests to m	easure psycholog	ical conce	epts	Hour/unit			
<ul> <li>Decision making Capacity of Educational Administrators (Ashok Kr. Pandey)</li> <li>Decision-making style questionnaire</li> <li>Stress <ul> <li>Occupational Stress Scale (A.K. Srivastava)</li> <li>Stress Index for Parents of Adolescents (Peter L. Sheras, Richard R. Abidin and Timothy R. Konold)</li> <li>Parents Stress Measuring Scale (M.N. Palsane)</li> </ul> </li> <li>Anxiety <ul> <li>Sinha Anxiety Scale</li> <li>Taylor's Manifest Anxiety Scale</li> <li>Test Anxiety Scale for Children (Kumar)</li> </ul> </li> <li>Depression</li> </ul>	Course Ou	ıtline	<ul> <li>Differ</li> <li>Cleric</li> <li>A Bat</li> <li>Leadership</li> <li>The V</li> <li>Parsi</li> <li>Non-Y</li> <li>Emotion</li> <li>Emo</li></ul>	cal apti- tery of ership int leac nality Vallacl Tests v Verbal ional N ional N ional S <b>nakin</b> or Deci ion ma ok Kr. ion-ma pationa s Index rd R. A ts Stre Anxie or's Ma	itude scale f Mechanic Preference lership Att Study of S h-Kogan B of Creativi Test of Cr Maturity Sc Competenc Stability Te g sion Scale aking Capa Pandey) aking style al Stress Sc c for Parent Abidin and ss Measuri ety Scale nifest Anx	(Kiran Gupta) cal Aptitude Test Scale (L.I. Bhusl itude Inventory (I tudent leadership attery of Creativi ty reative Thinking ( cale (R. Pal) e Scale (R. Pal) e Scale (R. Bhara est for children (A (Samuel H. Osip- acity of Education e questionnaire cale (A.K. Srivast ts of Adolescents Timothy R. Kon ing Scale (M.N. F	han) Bhagwat S (Pramod ty instrum (Baqer Me (Baqer Me (adwa) (S. Gupta ow) (al Admin (Peter L. old) Palsane)	Singh) Kumar) nents ehdi)				

	<ul> <li>Children's Depression Scale</li> <li>Beck Depression Inventory-II</li> <li>Reynolds Adolescent Depression Scale</li> <li>Resilience         <ul> <li>Resiliency Scales for Children and Adolescents -</li> <li>A Profile of Personal Strengths (Sandra Prince-Embury)</li> </ul> </li> <li>Self-esteem         <ul> <li>Self Esteem Inventories (School &amp; Adult Form) (Stanley-Coopersmith)</li> <li>Self-Concept Inventory</li> <li>Self Confidence Inventory (D.D. Pandey)</li> </ul> </li> <li>Other tests used in education, clinic and counselling         <ul> <li>Educational Interest Record (V.P. Bansal &amp; D.N. Srivastava) Eating inventory</li> <li>Indian adaptation of clinical analysis questionnaire</li> <li>Minnesota Counselling Inventory (R.F. Berdie &amp; W.L. Layton) Pre Counselling Inventory (A. Schmilding)</li> </ul> </li> </ul>	30
Reference Books	<ol> <li>Freeman, F. (1970). Theory and Practice of Psychological Test Delhi: Oxford and IBH Publishing Co. Pvt. Ltd.</li> <li>Woodworth, R.S. &amp; Schlosberg, H. (1977). Experimental Psych ed. New Delhi: Oxford and IBH Publishing Co. Pvt. Ltd.</li> <li>Rajamanickam, M. (2005). Experimental Psychology with Adv Experiments. New Delhi:Concept Publishing Company.</li> <li>Pareek,U. (2007).Training Instruments In HRD And OD.2nd ed Delhi:TataMcGraw Hill Publishing Company Pvt. Ltd.</li> <li>Anatasi, A., Urbina, S. (2009). Psychological Testing. New De Hall</li> </ol>	ing. New hology .Rev. vanced d. New

On the successful completion of the course, students will be able to

• CO1 (K5) To assess aptitude, leadership and creativity etc.,

PO CO	PO 1	PO 2	PO 3	PO 4	PO5	PO 6	PO 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-

# Minimum of 10 experiments should be conducted Evaluation:

Internal Assessment –	40 Marks
External Assessment –	60 Marks [Components of External Assessment]
Conduction :	10
Materials :	5
Plan & procedure	: 5
Results & Discussio	n: 10
Viva-voce :	15
Record :	15

Title of the Course/Paper	RESEARCH ETHICS											
Paper Number				ELECT	ΓIVE –	I						
Category Elective 1 Part –IV	Year     III     Credits     2     Course /     20U5PY       Semester     V     V     Code     20U5PY											
Instructional Hours	Theory (T)     Practical (P)     Total											
per week		4		-			4					
Objectives of the Course	• Dev aspe	<ul> <li>and Research Integrity.</li> <li>Develop the basic understanding about the Theoretical aspects and Ethical Principles.</li> <li>Understand about plagiarism tools for a valid and ethical</li> </ul>										
Course Outline	UNIT I: Fo Ethics, Va Ethics – Im Ethics-Profe Decision M	5										
	UNIT II: Scientific Aspects and Ethical IssuesEthics with respect to Science and Research- Intellectual Honestyand Research Integrity- Scientific Misconducts: Falsification,Fabrication, and Plagiarism (FFP) - Ethical issues.											
	UNIT III: Ethical Approaches and TheoriesEthical Approaches- Utilitarianism-Cultural relativism-Egoism- Absolute Moral Rules-The Social Contract -Rights Approach - Justice Approach -Common Good Approach-Virtue Approach - The HumaneCommunity Approach- Theoretical Aspects in											
	Research EthicsUNIT IV: Practical Applications of Ethical Principles and RulesEthical Principles- Ethical Rules -Practical Applicationsof Ethical Principles and Rules-Consent –Confidentiality-Types of Participants- Risks- Deception- Requirements ofProfessional Bodies											
	UNIT V: P Definition-I Unintention	<b>lagia</b> Resea al Pla g with	rism rch Miscon agiarism-Me hout Plagiar	ethods to A rism -Use o	void F of plag	Plagiari iarism	ism – software like	5				
				otal hours				25				
Reference Books	Spring	ger, Bo M., &	oston, MA & Hay, I (20				Theory and Pract					

3. DuBois, J.M. (2008), Ethics in mental health research: principles, guidance
and cases, Oxford University Press

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate about definition of ethics, values and morals
- CO2 (K4) To analyze theoretical aspects of research
- CO3 (K5) To determine the various approaches in research
- CO4 (K5) To measure the quality of research.
- CO5 (K6) To discuss the Applications of Ethical Principles and Rules

PO CO	P 0 1	<b>PO</b> 2	PO 3	<b>PO</b> 4	PO 5	PO 6	<b>PO</b> 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	-	~	-	-	-	-	-	-	-	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	2	-	-	-	-	-	~	-	-	2	-	-
CO4	-	-	-	-	-	~	~	-	-	-	~	-	-	~	~
CO5	-	-	-	~	-	-	-	-	-	>	-	-	~	-	-

Subject In-charge: DR. M. GOMATHI

Title of the Course/Paper		BEHAVIOUR MODIFICATION										
Paper Num	nber				ELECI	TVE	II					
Category	Elective 2	Year	III	Credits	2	Cours		20U5P	YE02			
Part - IV		Semester	V	-		Paper Code						
Instruction	al Hours	Theory (T)			Practical (I	<b>?</b> )	Total					
per week			4									
Objectives	of the Course	<ul> <li>behave</li> <li>Devee</li> <li>Assession</li> <li>Under</li> </ul>	<ul> <li>Enhance the fundamental knowledge about the applications of behavioural Modification Techniques</li> <li>Develop the basic understanding about the Behavioural Assessments</li> <li>Understand about various techniques and assessment formulations</li> </ul>									
Course Ou	tline	UNIT I: E Formal Be Behaviour	5									
		UNIT II: Screening of Specific	5									
		UNIT III: Informal E Dimension Baseline a	5									
		UNIT IV:	Baseline and Intervention Measures UNIT IV: RELAXATION TECHNIQUE Jacobson Progressive Muscular Relaxation - Procedure and Applications									
	UNIT V: OPERANT TECHNIQUES Operant Techniques- Assessment Formulations- Intervention in Problem Behaviour								5			
			25									
Reference	<ol> <li>Martin, G &amp; Pear,J (2019) Behaviour Modification, What it is and How do it, Eleventh Edition, Routledge</li> <li>Miltenberger, R. (2015), Behaviour Modification -Principles and Proceed ,Sixth Edition, Wadsworth Publishing Co Inc</li> <li>Rimm, D., &amp; Masters, J., (1974) Behaviour Therapy- Techniques and Empirical Findings , Geniza</li> </ol>							nd Procedures				

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate about definition of assessment
- CO2 (K4) To analyze theoretical aspects of behavioural assessment
- CO3 (K5) To determine the various approaches in assessment

- CO4 (K5) To measure the behaviour
- CO5 (K6) To discuss the techniques in behaviour modification

PO CO	P 0 1	PO 2	PO 3	PO 4	PO 5	PO 6	<b>PO</b> 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	-	~	-	-	-	-	-	-	-	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO4	-	-	-	-	-	•	~	-	-	-	>	-	-	>	~
CO5	-	-	-	~	-	-	-	-	-	>	-	-	~	-	-

Subject In-charge: MS. L. GOKULA PRIYA

Title of the Course/Paper	ORGANIZATIONAL BEHAVIOUR									
Paper Number				SBE	EC III					
Category SBEC 3 Part- IV	Year Semester	YS03								
Instructional Hours	Theory (T)									
per week										
Objectives of the Course	<ul> <li>-know the definition and models of OB.</li> <li>-understand the foundations of individual and group behaviou</li> <li>-understand the organizational system and development</li> </ul>									
Course Outline	UNIT- I: INTRODUCTION5Definition. Models of OB; autocratic, custodial, supportive, collegial and system. Historical evolution of OB. What managers do? Contributing disciplines to OB. Challenges and Opportunities. Case studies and exercises5									
	<b>UNIT- II: TH</b> Foundations of Personality and Motivation con studies and exe	5								
	UNIT- III: TH Foundations of Communicatio issues. Power a exercises	5								
	UNIT- IV: TH MANAGEME Foundations of culture. Human	5								
	management.UNIT- V: ORGANIZATIONAL DEVELOPMENTOrganizational Change – Forces for Change. Managing plannedchange. Resistance to change. Approaches to managingOrganizational change, Contemporary change issues.									
			Т	otal hours	5			25		
Reference Books	<ol> <li>Stephen P. Robbins and Timothy A. Judge, Organizational Behaviour, 12th edition, 2007. Prentice- Hall of India Pvt Ltd. New Delhi.</li> <li>Eugene McKenna, Business Psychology and Organizational Behaviour, 4th edition (Special Indian Edition) Psychology Press, Distributed by I K International Pvt. ltd, New Delhi.</li> <li>John W. Newstrom, Organizational behaviour – Human Behaviour at Work 12th edition, 2007. Tata McGraw Hill Publishing Company ltd, New Delhi.</li> <li>John W Slocum and Don Hellriegel, Fundamentals of Organizational Behaviour, 2007. Thomson Learning. India.</li> </ol>									

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate about definition and models of OB.
- CO2 (K3) To construct foundations of individuals behavior.
- CO3 (K3) To identify the foundations of groups in organization
- CO4 (K6) To build organization structure and stress
- CO5 (K5) To evaluate organization structure

PO	Р	Р	Р	Р	Р	P	P		Р	Р	Р	Р	P	Р	P
С	0	0	0	0	0	0	0	<b>PO8</b>	0	0	0	0	0	Ο	0
0	1	2	3	4	5	6	7		9	10	11	12	13	14	15
CO1	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO3	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO4	-	-	-	-	-	~	~	-	-	-	~	-	-	~	~
CO5	-	-	-	-	>	-	-	-	-	-	-	~	-	-	-

Title of the Course/Paper	COMMUNICATIVE SKILLS										
Paper Number				SBE	C IV						
Category SBEC 4	Year		Credits	2	Cour Pape		20U5P	YS04			
Part - IV	Semester	V			-	Code					
nstructional Hours	Theory (T)Practical (P)Total										
per week		2 - 2									
Objectives of the Course	nication pro nents of list eed back d presentat	ening			Hour/unit						
Course Outline UNIT I : THE COMMUNICATION PROCESS Sending the Message, the Channel, Receiving the Message; misinterpretations and unintended messages, Feedback; self- monitoring, Context and Noise; Psychological. Stereotyping, Semantics.											
	UNIT II : ACT COMMUNICA Listening Skills Listening Skills Verbal Message Expressions and Space & Distan	5									
	<b>UNIT III: GIVING CONSTRUCTIVE FEEDBACK</b> Difficulty in providing honest feedback. Feedback Skills: Being Specific, Offering a solution, Delivering the feedback face to face, Being sensitive, Being problem oriented and not people oriented, Being descriptive and not evaluative, Owning rather than disowning										
	and checking. Structure of feedback. <b>UNIT IV: QUESTIONING SKILLS</b> Questioning Techniques, Types of Questions: Probing/clarifying Questions, Reflective Questions, Direct Questions and Hypothetical Questions.										
	<b>UNIT V: PRESENTATION SKILLS</b> Presentation and dealing with Fears of presentation. Planning the Presentation: Setting objective, Understanding the audience, Knowing the setting, Writing down the 'central theme' of the talk, Writing the outline, Developing visual aids, Preparing delivery notes and delivering the presentation.										
			Т	otal hours				25			
Reference Books	-		Dickson, D anagement.				ommunication S Iampshire.	kills for			

Adler, R. B. & Elmhorst, J. M. (1999) Communicating at Work: Principles and Practices for Business and the Professions McGraw Hill Singapore Dixon, T., O'Hara,M (2010). Communication Skills. Open text book. <u>http://cw.routledge.com/</u> textbooks/9780415537902/data/learning
/11_Communication%20Skills.pdf

On the successful completion of the course, students will be able to

- CO1 (K4) To analyze the communication process.
- CO2 (K2) To illustrate listening and non-verbal communication skills
- CO3 (K3) To construct feedback
- CO4 (K3) To develop questioning skills
- CO5 (K5) To evaluate presentation skills

PO CO	P 0 1	<b>PO</b> 2	PO 3	PO 4	РО 5	PO 6	<b>PO</b> 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	-	-	~	-	-	-	-	~	-	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	2	-	-	-	-	-	-
CO3	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO4	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO5	-	-	-	-	>	-	-	-	-	-	-	>	-	-	-

Subject In-charge: MS. D. VANITHA

Title of the Course/Pa	per	ABNORMAL PSYCHOLOGY – II										
Paper Number				COR	RE X							
Category Core 10 Part - III	Year Semester	III     Credits     5     Course /     20U6PY       ster     VI     Paper     Code     Code										
Instructional Hours	Theory (T)	Theory (T)   Practical (P)   Total										
per week		6 - 6										
Objectives of the Cour	rse	<ul> <li>Understand the classification system</li> <li>Understand the different types of disorders, its causes and treatment</li> </ul>										
Course Outline	Personality I disorders -C Disorders - 0	UNIT I: PERSONALITY DISORDERS Personality Disorders – Clinical features, Categories of personality disorders -Cluster A Personality Disorders – Cluster B Personality Disorders – Cluster C Personality Disorders – Causes and Treatment.										
	Substance R Hallucinoger	UNIT II: SUBSTANCE-RELATED DISORDERS12Substance Related Disorder – Depressants – Stimulators – Opioids – Hallucinogens – Causes and Treatment. Addiction disorders - Alcohol abuse and dependence, Drug abuse and drug dependence, Treatment and outcome12										
	<b>UNIT III: S</b> Schizophren Subtypes of Paranoid and	<b>UNIT III: SCHIZOPHRENIA</b> Schizophrenia- Origin, Prevalence and Onset- Clinical picture, Subtypes of Schizophrenia- Undifferentiated, Catatonic, Disorganized Paranoid and Other Schizophrenic patterns, Causes of schizophrenia,										
	UNIT IV: S Sexual and g Sexual abuse	Treatment and clinical outcomes <b>UNIT IV: SEXUAL VARIANTS, ABUSE AND DYSFUNCTION</b> Sexual and gender variants- Paraphilias, Gender Identity Disorders, Sexual abuse - Sexual dysfunctions - Causes and treatment of sexual duafumentians										
	<b>UNIT V: PH</b> Prevention a approach to Behavioural	dysfunctions12UNIT V: PREVENTION AND TREATMENT12Prevention and treatment- Perspectives on prevention, Psychological approach to treatment- Behaviour therapy, Cognitive and Cognitive Behavioural therapiess, Humanistic and experiential therapy, Psychodynamic therapy, Family and marital therapy, Eclectism and										
			Τ	otal hours				60				
Reference Books	P 2. S e 3. A	<ol> <li>Barlow, D. H., &amp; Durand, V.M. (2007). Abnormal Psychology, 4th ed. Pacific Grove: Brookes / Cole Publishing Co</li> <li>Sarason, I. G. &amp; Sarason, B. R., (2007). Abnormal Psychology. 10th ed. New Delhi : Pearson Education.</li> <li>Alloy, L. B. &amp; Riskind, J. H., Manos, M.J. (2005). Abnormal Psychology. 9th ed. Delhi: Tata McGraw Hill Publishing Company</li> </ol>										

Ltd.
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On the successful completion of the course, students will be able to

- CO1 (K2) To demonstrate methods of diagnosis and classification
- CO2 (K4) To analyze substance-related disorders
- CO3 (K5) To determine the clinical aspects of Schizophrenia
- CO4 (K5) To measure the personality disorders
- CO5 (K6) To discuss the prevention and treatment of disorders

PO CO	P 0 1	PO 2	PO 3	PO 4	РО 5	PO 6	PO 7	PO8	PO 9	PO 10	РО 11	PO 12	PO 13	PO 14	PO 15
CO1	~	-	-	-	-	-	-	-	2	-	-	-	-	-	-
CO2	-	-	~	-	-	-	-	~	-	-	-	-	-	-	-
CO3	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO4	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO5	-	-	-	-	-	~	~	-	-	-	>	-	-	>	~

Subject In-charge: MR. P. KARTHIKEYAN

Title of the Course/Paper	POSITIVE PSYCHOLOGY										
Paper Number				COR	EXI						
Category Core 11	Year III Credits 4 Course						se / <b>20U6PYC11</b>				
Part - III	Paper										
	Semester	VI			Code						
nstructional Hours	Theory (T) Practical (P) Total										
er week			-			6					
Descrives of the Course	<ul> <li>-understand the concept of positive psychology and its approaches</li> <li>-understand the definition of health and related behaviour</li> <li>-understanding the various approaches towards positive mental</li> </ul>										
	health	12									
Course Outline	UNIT I: BASICS IN POSITIVE PSYCHOLOGY Positive Psychology-Definition-Basic Assumptions- Nature- Principles-A brief History of Positive Psychology-Goals of Positive Psychology- Relationship between positive psychology and psychiatry- Character strengths and virtues- Future of Positive Psychology										
			12								
	UNIT II: EMOTION FOCUSED APPROACHES Subjective Well – being : The science of Happiness and Life Satisfaction - Resilience in Development- Concept of Flow - Positive Affectivity, Positive Emotion - Social Construction of Self esteem - Adaptive potential of coping through emotional approach - Positive Psychology of Emotional Intelligence - Emotional Creativity										
	<ul> <li>Psychology of Emotional Intelligence - Emotional Creativity.</li> <li>UNIT III: COPING AND INTERPERONAL APPROACHES</li> <li>Positive response to loss: perceiving benefit and Growth - Pursuit of</li> <li>Meaningfulness in Life-Humor- Meditation and Positive Psychology -</li> <li>Spirituality. Interpersonal approaches- Relationship Connection-</li> <li>Compassion -Forgiveness- Love- Empathy and Altruism- Sources of</li> </ul>										
	Moral motivation <b>UNIT IV: COGNITIVE AND SELF-BASED APPROACHES</b> Creativity - Role of personal control in Adaptive Functioning - Well- Being: Mindfulness versus positive Evaluation - Optimism - Hope Theory - Self Efficacy - Problem Solving Appraisal and Psychological Adjustment - Setting Goals for Life and Happiness. Self – Based Approaches -Reality Negotiation - Authenticity - Uniqueness seeking										
	<ul> <li>Humility.</li> <li>UNIT – V: POSITIVE PSYCHOLOGY IN PRACTICE</li> <li>Positive psychology for organization- Exercises and interventions in</li> <li>Positive Psychology- Positive Psychotherapy: Description and</li> <li>Effectiveness of Positive Psychotherapy-Yoga and Positive</li> <li>Psychology-Interventions for life above zero.</li> </ul>										
	<u> </u>	Total hours									

Reference Books	1. Snyder, C.R. & Lopez, S.J. (2002). Handbook of Positive Psychology.
	Oxford University Press
	2. Hart, R. (2020). Positive Psychology: The Basics. United Kingdom: Taylor
	&Francis.
	3. Joseph,S.(2015). Positive Psychology in Practice: Promoting human
	flourishing in Work, Health, Education and Everyday life. Germany: Wiley.
	4. Boniwell, I. (2012). Positive Psychology In A Nutshell: The science of
	Happiness, Third Edition. Open University Press.
	5. Seligman, E.P. (2002) Authentic Happiness. Atria Books.

On the successful completion of the course, students will be able to

- CO1 (K2) To introduce the background of Positive Psychology
- CO2 (K4) To demonstrate methods of being happy
- CO3 (K5) To analyze coping approaches in positive psychology
- CO4 (K5) To determine the concept mindfulness and humility
- CO5 (K6) To understand the applications of Positive Psychology

PO CO	P O	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
	1														
CO1	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	-	-	~	-	-	-	-	~	-	-	-	-	-	-	-
CO3	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO4	-	-	-	-	~	-	-	-	-	-	-	~	-	-	-
CO5	-	-	-	-	-	~	~	-	-	-	>	-	-	>	~

Title of the	Course/Paper	PROJECT WORK / DISSERTATION									
Paper Num	ber				COR	E XII					
Category Part - III	Core 12	Year Semester	III VI	Credits	4	Cour Pape Code	r	20U6PYPR01			
Instructiona	l Hours	Theory (T)			Practical (I		Total				
per week			-		6	,	6				
Course Out	line	<ul> <li>Project applica psycho</li> <li>The ob and sci investi</li> <li>Project studen</li> <li>The studen</li> <li>The studen</li> <li>Guides</li> <li>The Proceed of the pro- collect Verifice approv</li> </ul>	t work ation o plogic jectiv entifi gation t work t will udent s for the oject ion of cation red by	c/Dissertation of knowledge al variables re of the Pro- c enquiry of h. c/Dissertation be working is to undergo he Project w work may be clinical case	on is consid ge in solving oject work i f psycholog on is prescri under the t go a 2 week york will be or a survey se studies, a or establish ive faculty	ered a g / and s to fu ical c ibed f eache data- allot (fact f i Prob ied th guide	as a sp alyzing orther to oncept or the collect ted as finding olem so eory as	tion field visit. per the student preference. gs or exploratory nature). olving assignment, nd any other assignment as ne HOD.			
EVALU	RMS FOR ATION FOR CT REPORT	Maximum           1.           2.	Mark Introc Meth	issertation v ss: 100 luction odology w of Litera	(P			ore paper. ort 60 + Viva Voce 40) 05 Marks 10 Marks 10 Marks			
		4. 5.	Resul Sumn	ts and Discu nary and Co ences or Bil	ussions Inclusion		: :	20 Marks 10 Marks 05 Marks			
			Viva	ct Report -Voce Exan o <b>tal</b>	nination		:	60 Marks 40 Marks  100 Marks			

Title of the Course/Paper	r	HEALTH PSYCHOLOGY										
Paper Number				ELECT	IVE –	III						
Category Elective 3	Year	III	Credits	2	Cour		20U6P	YE03				
Part - IV	Semester	Semester VI		Paper								
Instructional Hours	Theory (T)			Practical (	(P)	Total						
per week		4 - 4										
Objectives of the Course		<ul> <li>Know the meaning of health and the models of health.</li> <li>Understand the concept of health promotion</li> </ul>										
Course Outline	Definition o need for the Model in He	UNIT I: INTRODUCTION Definition of Health Psychology – The Mind Body Relationship – The need for the field of Health Psychology – The Bio - psychosocial Model in Health Psychology – Occupations in Health Psychology										
	UNIT II: H An Introduc Cognitive B Transtheoret behaviour - Accident pre	Becoming a Health Psychologist. <b>UNIT II: HEALTH AND BEHAVIOURS</b> An Introduction to Health Behaviours – Changing Health Habits – Cognitive Behavioural approaches to Health Behaviour Change – Transtheoretical Model of Behaviour Change Health enhancing behaviour - Exercise - benefits, determinants of regular exercise - Accident prevention - Cancer related health behaviour- weight										
	<b>UNIT – III:</b> Health comp Smoking - v	control, maintaining a healthy diet <b>UNIT – III: HEALTH COMPROMISING BEHAVIOUR</b> Health compromising behaviour - Alcoholism and problem drinking - Smoking - why do people smoke - Intervention to reduce smoking -										
	<b>UNIT IV P</b> Health Psycl in Health ca	smoking prevention <b>UNIT IV PSYCHOLOGY AND PHYSICAL HEALTH</b> Health Psychology and Behavioural Medicine- Role of Psychologist in Health care Delivery- Psychological Interventions to Manage Hypertension, Obesity, Coronary Heart disease, Cancer, Infertility,										
	<b>UNIT V: H</b> Health Prom behaviour -I the practice through Soc	UNIT V: HEALTH PROMOTION Health Promotion – Health promotion and the practice of health behaviour -Barriers to effective health promotion - factors influencing the practice of health behaviour. – Changing Health Behaviours through Social Engineering – Venues for Health Habit Modification. Health Services – Management of Serious Illness										
		Total hours										
Reference Books	Ν	<ol> <li>Taylor, E.S. (2006). Health Psychology (6th Ed.). New Delhi: T McGraw-Hill Company Ltd.</li> <li>Insel, T. R. (2022). Healing: Our Path from Mental Illness to M</li> </ol>										

	Health. United States: Penguin Publishing Group.
3.	Ogden, J. (2004). Health Psychology (3rd Ed.). Berkshire: Open
	University Press.
4.	Sarafino, E. P. (2002). Health Psychology: Biopsychosocial
	Interactions. Fourth Edition. John Wiley and Sons Inc. New York.
5.	Marks, D. F., Murray, M., Evans, B. & Willing, C. (2000). Health
	Psychology - Theory, Research and Applications. Sage Publications,
	New Delhi.

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate definition and models of Health Psychology
- CO2 (K4) To analyze mind-body interactions to health-care consumers and professionals
- CO3 (K5) To determine the health conditions both acute and chronic
- CO4 (K5) To demonstrate the role of behavioural medicine in illness
- CO5 (K6) To discuss the prevention chronic and terminal illness

PO CO	P O	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
	1														
CO1	-	5	-	-	-	-	-	-	-	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	5	-	-	-	-	-	>	-	-	~	-	-
CO4	-	-	-	-	-	>	>	-	-	-	>	-	-	>	~
CO5	-	-	-	>	-	-	-	-	-	>	-	-	~	-	-

Subject In-charge: MS. D. VANITHA

Title of the	e Course/Paper	SELF AND PERSONAL GROWTH											
Paper Nun	nber				ELECTI	VE –	IV						
Category Part - IV	Elective 4	Year Semester	III     VI	Credits	2	Cours Paper Code	ſ	20U6P	YE04				
Instruction	al Hours	Theory (T)			Practical (F	<b>P</b> )	Total						
per week													
Objectives	of the Course	<ul> <li>Develop the basic understanding about the theoretical aspects of Personality</li> <li>Understand about the different perspectives of Self</li> <li>Enhance the fundamental knowledge about Personal Growth</li> </ul>											
Course Ou	tline	UNIT I: I Notion of process- B	5										
		UNIT II: PERSPEC Ideas of W Carl Roge	5										
		UNIT III: Contributi	5										
		UNIT IV: Importanc Importanc	<b>SELF</b> e of Fa e of En ce-Spiri	<b>AND REI</b> umily and Ponotional Int	LATIONSH eer groups in celligence- R gence-Decis	<b>IIPS</b> n one' Role of	's life- fcultur	re- Social	5				
		UNIT V: Self and P	SELF and ersonal	l growth- D	ZATION A veveloping c ng- Optimis	haract	ter stre	engths and	5				
			5		otal hours				25				
Reference	Books	<ol> <li>Chadha, N.K. &amp; Seth, S. (2014). The Psychological Realm: An Introduction. Pinnacle Learning, New Delhi.</li> <li>Ciccarelli, S. K., &amp; Meyer, G. E. (2010). Psychology: South Asian Edition. New Delhi: Pearson Education.</li> <li>Atwater, E. &amp; Grover, D. &amp; Karen (1999). Psychology for living: Adjustment, growth and behavior today. Prentice Hall.</li> <li>Carr, A. (2004). Positive Psychology: The science of happiness and human strength.UK: Routledge</li> </ol>											

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate the definition and models of Self
- CO2 (K4) To analyze theoretical aspects of Personality
- CO3 (K5) To determine the self from different perspectives
- CO4 (K5) To measure the self-esteem and self-concept
- CO5 (K6) To discuss the fundamental knowledge about personal growth

PO CO	P	PO	PO	PO	PO	PO	PO	DOP	PO	PO 10	PO 11	PO 12	PO 12	PO 14	PO 15
CO	0 1	2	3	4	5	6	7	PO8	9	10	11	12	13	14	15
CO1	-	>	-	-	-	-	-	-	-	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO4	-	-	-	-	-	~	~	-	-	-	~	-	-	<b>~</b>	~
CO5	-	-	-	~	-	-	-	-	-	>	-	-	~	-	-

Subject In-charge: MS. L. LAVANYA

Title of the	e Course/Paper	PSYCHOLOGY OF ADJUSTMENT										
Paper Num	ıber				SBE	C V						
Category Part - IV	SBEC 5	Year Semester	III     VI	Credits	2	Cour Paper Code	r	20U6P	YS05			
Instruction	al Hours	Theory (T)			Practical (	P)	Total	I				
per week			2		-			2				
Objectives	of the Course	<ul> <li>-Unde</li> <li>-Anal</li> <li>-Unde</li> <li>-Explo</li> </ul>	Hour/unit									
Course Outline		UNIT - I : T Adjustment: 1 Performance: Reading – Ge Principles.	5									
		<b>UNIT –II : P</b> Personality: N Pavlov's class	5									
		UNIT – III : The Nature of Change – Pre	5									
		Stress - Factors influencing stress tolerance – stress management. <b>UNIT – IV : INTERPERSONAL COMMUNICATION</b> Process of Interpersonal Communication – Non-verbal communication – TowardMore Effective Communication- Communication Problems – Interpersonal conflict – Developing Assertive skills										
		<b>UNIT - V : MARITAL ADJUSTMENT</b> Moving Toward Marriage: The motivation to marry – Selecting a mate – Predictors of marital success. Marital Adjustment Across the Family Life Cycle - Vulnerable areas in Marital Adjustment – Divorce– Adjusting to divorce – Remarriage										
			C		otal hours	U			25			
Reference	Books	2. Ci	odern risp, R	Life : (7TH	Edition). her, R.N. (2	•		<ol> <li>Psychology A ial Social Psych</li> </ol>				

On the successful completion of the course, students will be able to

- CO1 (K2) To Illustrate the dynamics of adjustment
- CO2 (K2) To interpret personality and adjustment
- CO3 (K3) To identify stress and adjustment
- CO4 (K6) To build interpersonal communication
- CO5 (K4) To examine marital adjustment

PO	Р	PO	PO	PO	PO	PO	PO		PO						
CO	0	2	3	4	5	6	7	PO8	9	10	11	12	13	14	15
	1														
CO1	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO4	-	-	-	-	-	~	~	-	-	-	~	-	-	~	~
CO5	-	-	~	-	-	-	-	>	-	-	-	-	-	-	-

Subject In-charge: MS. L. GOKULA PRIYA

Title of the <b>C</b>	Course/Paper	CONSUMER BEHAVIOUR										
Paper Numb	er				SBEC	C - VI						
Category Part - IV	SBEC 6	Year Semester	2 Course / Paper Code			20U6PYS06						
Instructional	l Hours	Theory (T)			Practical (I	?)	Total					
per week			2		-			2				
Objectives o	of the Course	<ul> <li>-To know the factors and facets of consumer behaviour</li> <li>-To understand the consumer behaviour in different setting</li> <li>-To understand the attitude of consumers and communication process</li> <li>-To develop basic skills decision making</li> </ul>										
Course Outline		<b>UNIT -I: INTRODUCTION</b> Definition, scope, consumer roles, history of consumer behaviour and the marketing concept, contributing disciplines and application of consumer behaviour. Market segmentation: need, types – geographic, demographic, psychographic and life style. Product positioning: need										
		and strategy. <b>UNIT- II: FACTORS INFLUENCING CONSUMER</b> <b>BEHAVIOUR</b> Consumer motivation: needs, goals, motive arousal, reactions to frustration. Consumer Personality: nature, influences on consumer behaviour. Consumer emotions: nature, uses in advertising. Consumer Perception and its implications. Consumer Learning: Classical and Instrumental theories in the context of consumer behaviour.										
		UNIT- III: CONSUMER ATTITUDE AND COMMUNICATION PROCESS Attitude: functions, Tri-component attitude model and Katz's models of attitude and attitude change. Post purchase attitude change: cognitive dissonance theory and attribution theory. Marketing communication: process, barriers, types of communication systems, Source, Message and Medium of Communication										
		UNIT- IV: CONSUMERS IN THEIR SOCIAL AND CULTURAL SETTINGS Reference group: Nature, types and influences on consumers. Family life cycle stages, nature of household and purchases and family decision making and resolving conflict. Social class: Nature of social class, symbols of status, concept of money and social class, social										
		class categories and consumer behaviour. <b>UNIT- V: CONSUMER DECISION MAKING</b> Consumer decision: Stages in consumer decision process – situational influence, problem recognition, information search, evaluation of										

	alternatives and selection, outlet selection and purchase and post purchase action. Organizational Buyer: nature, market structure and pattern of demand, characteristics, decision approach, purchase pattern and organizational buyer decision process.							
	Total hours25							
Reference Books	<ol> <li>Kumar, A and Singh, K. (2013). Consumer Behaviour and Marketing Communication: An Indian Perspective1st Edition. Dreamtech Press, New Delhi.</li> <li>Schiffman LG and Kanuk LL (2007), Consumer Behaviour, 9th</li> </ol>							
	<ul> <li>edition, Prentice-Hall of India Pvt Ltd, New Delhi, India</li> <li>Batra Satish K and S.H.H. Kazmi (2004), Consumer Behaviour – Text and Cases, Excel Books, A- 45, Naraina, Phase I, New Delhi, India.</li> </ul>							

On the successful completion of the course, students will be able to

- CO1 (K1) To know the factors and facets of consumer behavior
- CO2 (K2) To demonstrate the factors influencing consumer behavior
- CO3 (K3) To develop consumer attitude and communication process
- CO4 (K6) To build consumers social and cultural settings
- CO5 (K3) To develop consumer decision making

PO CO	P O	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO8	PO 9	PO 10	PO 11	PO 12	PO 13	PO 14	PO 15
CO1	-	~	_	-	-	_	-	-	-	-	-	-	-	-	-
CO2	~	-	-	-	-	-	-	-	~	-	-	-	-	-	-
CO3	-	-	-	~	-	-	-	-	-	~	-	-	~	-	-
CO4	-	-	-	-	-	~	~	-	-	-	~	-	-	~	~
CO5	-	-	-	~	-	-	-	-	-	>	-	-	•	-	-

# QUESTION PAPER PATTERN (For Theory & Problem oriented subjects)

**Time: 3 Hours** 

Max. Marks: 75

# **PART** – A (20 x 1 = 20 Marks)

Answer All the Questions (From each unit Four questions)

## **PART – B** (5 x 5 = 25 Marks)

Answer All Questions (Either or Type) (From each unit One question)

### **PART – C (3 x 10 = 30 Marks)**

Answer Any Three out of Five Questions (From each unit One question)